<table>
<thead>
<tr>
<th>THE NEED</th>
<th>OUR MISSION</th>
</tr>
</thead>
<tbody>
<tr>
<td>IN SOUTH CAROLINA:</td>
<td>To collaborate with other entities, Hampton County First Steps helps families and caregivers prepare their children for school success by maximizing public and private community resources to deliver, enhance and expand high-quality early childhood services.</td>
</tr>
<tr>
<td>42% of people live in a childcare desert, where there are more than three times as many children as licensed childcare slots</td>
<td><strong>OUR APPROACH</strong></td>
</tr>
<tr>
<td>53% of children ages 3 and 4 are not enrolled in nursery school or preschool</td>
<td>High quality programs and services for children and families</td>
</tr>
<tr>
<td><strong>IN HAMPTON COUNTY:</strong></td>
<td>Intensive training, resources and support for childcare providers</td>
</tr>
<tr>
<td>1,029 children under age 5</td>
<td>Strategic partnerships and community education</td>
</tr>
<tr>
<td>66% of young children live in poverty or low-income households</td>
<td><strong>OUR IMPACT</strong></td>
</tr>
<tr>
<td>65% of kindergartners are considered “not ready” for school</td>
<td>448 number of children and adults served by ABC County First Steps in 2018-2019</td>
</tr>
<tr>
<td><strong>JOIN US</strong></td>
<td>We rely on a community of partners, donors, and volunteers – people like you – who believe in a brighter future for children and families in our community.</td>
</tr>
</tbody>
</table>

301 First Street East, Hampton SC 29924 | 803-943-7127 | www.hamptonfirststeps.org
In April I was able to participate and partner with Hampton County First Steps during their child abuse awareness month activities. This partnership over the last few years has helped to strengthen community connections and inform parents on very important subjects. Thanks for allowing us to help continue cultivating our communities.

J. Morall, Hopeful Horizons

MESSAGE FROM THE EXECUTIVE DIRECTOR

The world as we know it today moves faster than ever. And at times we need to take a pause to simply say ‘Thank You!’ As we continue to expand our reach in our community, it is imperative to acknowledge how grateful beyond measure we are of the support of our staff, board members, donors, partnerships and SC First Steps who helped us stand strong to empower families while strengthening community unity. We are enthusiastic to continue to build partnerships, provide trainings and host community engagements to increase awareness and accessibility to services which are available to all our citizens.

Our first Annual Meeting Kids Health & Safety Fair of 2018 was an extremely successful event. Over 20 vendors and 200+ visitors participated from Hampton County and surrounding areas. It is impossible to do great endeavors like this alone. Which is why we depend on you to join us to move and breathe as one in these efforts in our community. And for that we again say, Thank YOU for all of what you have done and continue to do.

Dwana Doctor
Executive Director
Hampton County First Steps

OUR GOALS

Our partnership’s work, in collaboration with state and local partners, is focused on advancing Hampton County towards these strategic goals in support of the Profile of the Ready Kindergartner, South Carolina’s description of school readiness:

• To increase public awareness and financial support of the programs and services of Hampton County First Steps in the local community

• To increase the reach of programs and services of Hampton County First Steps in order to serve more children and families

• To improve coordination with other state and community level entities in delivering services to families

From left to right: Starr Dunbar (Parent Educator), Valaree Smith (Board Chair), Dwana Doctor (Executive Director) and Victoria Powell (Parent Educator)
The elements in this library can be used to customize or create new pages in your annual report. COPY the element here by selecting it and pressing Ctrl+C, and PASTE it on the desired slide using Ctrl+V. You can then edit the text or resize the object using the white handles that appear when the element is selected.

**PAGE TITLE**

an evidence-based program

an evidence-informed program

**PROGRAM DESCRIPTION TEXT BOX. Provide a program description here.**

**SUBTITLE BLUE**

**SUBTITLE NAVY**

families served

**Parents as Teachers. Model Affiliate**

DELETE THIS SLIDE BEFORE SAVING THE FINAL VERSION OF YOUR REPORT.
Hampton County First Steps provides effective early intervention and referral services. We know that the earliest start is the best start. Through Baby Net and other agencies, we help to prepare individualized plans for children and families who are in need. In addition to Ages and Stages 3, we also provide ASQ 2 and ASQ-SE (Social – Emotional) screenings for all families.

“Ms. Victoria assisted me in screening my 6 month old and it was reassuring to know that she was on track in all developmental levels.”  D. Blake, PAT Parent
Parents as Teachers (PAT) is a home visiting program designed to build strong communities, thriving families and children who are healthy, safe and ready to succeed. PAT services include:

- Personal visits from a parent educator at least twice monthly
- Monthly group connections with other PAT families
- Screenings and assessments to identify developmental concerns
- Connections to outside resources that families may need to succeed

PAT recently received the highest rating from the federal Prevention Services Clearinghouse. This recognition validates the effectiveness of Parents as Teachers as a strategy for improving parenting practices, promoting early detection of developmental delays and health issues, preventing child abuse and neglect, and enhancing school readiness and success.

**PAT IN HAMPTON COUNTY 2018-2019**

15 families served

235 total home visits
As the local affiliate of Dolly Parton’s Imagination Library, we provide free, high-quality books to children from birth until age five, no matter their family’s income.

Children enrolled in our Imagination Library program receive one book per month by mail. Each title is selected by a panel of early childhood literacy experts, who are responsible for choosing books that meet the age-specific developmental needs of young children.

**Imagination Library by the Numbers 2018-2019**

- 87 children served
- 435 books distributed

Books are 100% free to children in Hampton County because Hampton County First Steps secures the funds to cover the cost of books and shipping fees.

Join us by sponsoring a child for just $25 a year.
Developed by South Carolina First Steps – and identified as a promising state practice by the National Governor’s Association in 2005 – Countdown to Kindergarten (CTK) is a home visitation program pairing the families of rising kindergartners with their future teachers during the summer before school entry. Teachers complete six visits with each family, establishing strong connections during the summer that facilitate classroom learning throughout the year.

**CTK BY THE NUMBERS**

2018-2019

2 kindergarten teachers trained as home visitors

20 children served

100 total home and school visits

Semaj Bellamy and his parents participated in Countdown to Kindergarten this program year. In his kindergarten year, he grew over 300 points and was one of the top 3 in his school for academic growth! The average gain is approximately 150 points of growth for a child entering on grade level (yearly), which he doubled! We recognize and celebrate Semaj’s student achievements as a student of CTK program!
High-quality child care hinges on high-quality professional development that meets the needs of the local child care workforce. Our training programs are certified through the SC Center for Child Care Career Development and include topics in the areas of nutrition, health and safety, curriculum, child guidance, professional development and program administration. Our 2018-2019 trainings included:

- Early Childhood Directors: A Broad View Part 1 & 2
- Connecting Parents to Community Resources
- Promoting Parent & Teacher Engagement Improves Good Health
- Mistaken Behavior: Understanding Conflicts, Aggression & Challenging Behavior
- Early Childhood Is A Time of Rapid Physical Development
- The Concept of Creativity in an Early Childhood Classroom
- Feeding Toddlers & Young Children
- A Reflection of Responsive Self-Evaluation I & II

### TRAINING BY THE NUMBERS 2018-2019

- **28** total training attendance
- **30** child care teachers and directors served
- **10** number of training sessions offered

Hampton County First Steps has been one of the greatest assets to our center. We used to travel over an hour to attend trainings from our favorite trainer. Thanks to HCFS we are able to stay in our county and save time and gas!”

B'nita Grant, Children’s Place Child Care Center
For many families in Hampton County, the cost of quality child care is out of reach. Our scholarship program makes payments to child care providers to care for children from low-income families so their parents can return to school or work.

Address scholarship eligibility here. Hampton County First Steps integrates scholarships with, Parents As Teachers as well as Early Intervention and Referral. Example: ABC County First Steps offers scholarships to families enrolled in our Parents as Teachers program, as well as income-eligible children whose parent attends school or works at least 20 hours per week. All parents are required to have their child(ren) assessed with an Ages and Stages Questionnaire through our EI&R program.

---

**SCHOLARSHIPS BY THE NUMBERS**

**2018-2019**

<table>
<thead>
<tr>
<th>32</th>
<th>5</th>
<th>34</th>
</tr>
</thead>
<tbody>
<tr>
<td>32</td>
<td>5</td>
<td>34</td>
</tr>
<tr>
<td>number of children served</td>
<td>number of providers served</td>
<td>number of developmental screenings provided</td>
</tr>
</tbody>
</table>

100% the money paid to child care providers goes back into our local economy to benefit the citizens of Hampton County.
South Carolina First Steps provides eligible children with free enrollment in full-day four-year-old kindergarten programs. In coordination with First Steps local partnerships and more than 200 private, faith- and community-based preschool providers, First Steps 4K expands access to quality child care across the state.

ELIGIBILITY

To qualify for enrollment, a child must:

- Be 4 years old on or before September 1
- Qualify for Medicaid or a free or reduced-price lunch program
- Live in one of 64 qualifying school districts

FIRST STEPS 4K IN ABC COUNTY
2018-2019

# children enrolled
2 participating classrooms

4K NEWS

In fiscal year 2019-2020, South Carolina First Steps is launching a pilot program to expand 4K enrollment within underserved communities. Age- and income-eligible children residing in any SC school district may qualify for a slot in a participating center that also serves students from eligible districts.
Parents as Teachers is a nationally acclaimed, research-based home visitation program that provides parent education and support to families throughout pregnancy until kindergarten entry. Hampton County First Steps PAT’s goal is to provide parents with child development knowledge and with educational activities that will increase their child’s school readiness. Our certified parent educators provide home visits at least twice a month in addition to monthly group meetings for extra support.

PARENTS AS TEACHERS BY THE NUMBERS
2018-2019

15 families served
235 total home visits
COMMUNITY PARTNERSHIPS

Addressing the needs of young children is a shared endeavor. In addition to providing services to families and support for childcare providers, Hampton County First Steps mobilizes partners and community members to ensure all children in Hampton County begin school ready to succeed. We serve as a:

**LOCAL PORTAL**
connecting preschool children and their families to services

**CONVENER**
of community stakeholders to develop an effective and comprehensive early childhood system

**CHAMPION**
of the importance of school readiness to our children’s future

OUR PARTNERSHIPS BY THE NUMBERS
2018-2019

10
New partnerships

2
Focus group meetings

"We love the outreach, programs and events that Hampton County First Steps implements. You guys are doing a phenomenal job and we love partnering with you!"

Y. Williams, Coastal Empire Mental Health
Through partnerships and collaborations, as well as financial support from grants and contributions, Hampton County First Steps leverages state dollars to enhance and expand services to children and families.

**FUNDING SUPPORT**

Greenville Technical College $2,000
State of South Carolina through SCFS $200,000
Debbie Elrod, State Farm Insurance $100
Hampton County Sheriff’s Office $75
Amerifleet $1,000

**IN-KIND SUPPORT**

South Carolina Department of Social Services
CODE92
Molina Health
Palmetto Project
Hampton School District One
SHEWill
Hampton County Library
PMPED Law Office
Debbie Elrod State Farm Agency
Hampton County Sheriff’s Department
Hampton Regional Medical Center
James Hagood Learning Center
SC Child Care Resource and Referral
Hopeful Horizons

**JOIN US**

For more information on partnership opportunities, visit our website at hamptonfirststeps.org
FINANCIAL HIGHLIGHTS

OUR INVESTMENT IN QUALITY
Expenditures of State Funds by Program Type

<table>
<thead>
<tr>
<th>Program Type</th>
<th>State Funding</th>
<th>Federal Funding</th>
<th>Private Funding</th>
<th>In-Kind Contributions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Parents as Teachers</td>
<td>$70,843.50</td>
<td>0.00</td>
<td>$655.07</td>
<td>$4917.37</td>
<td>$16,292.39</td>
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<tr>
<td>Child Care Scholarships</td>
<td>$49,000.00</td>
<td>$0.00</td>
<td>$0.00</td>
<td>$10,500.00</td>
<td>$59,500.00</td>
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<tr>
<td>Child Care Training</td>
<td>$20,686.59</td>
<td>$0.00</td>
<td>$2147.77</td>
<td>$955.72</td>
<td>$23,790.08</td>
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<tr>
<td>Countdown to Kindergarten</td>
<td>$6,040.40</td>
<td>$0.00</td>
<td>$0.00</td>
<td>$76.65</td>
<td>$6,117.05</td>
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<tr>
<td>Early Identification &amp; Referral</td>
<td>$15,067.53</td>
<td>$0.00</td>
<td>$0.00</td>
<td>$1,322.34</td>
<td>$16,389.87</td>
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<tr>
<td>Scholarship Initiatives (In-House)</td>
<td>$15,285.59</td>
<td>$0.00</td>
<td>$0.00</td>
<td>$782.34</td>
<td>$16,067.93</td>
</tr>
<tr>
<td>Imagination Library</td>
<td>$5,020.25</td>
<td>$0.00</td>
<td>$0.00</td>
<td>$1,500.12</td>
<td>$6,520.37</td>
</tr>
<tr>
<td>Administrative Functions</td>
<td>$18,035.57</td>
<td>$0.00</td>
<td>$1032.17</td>
<td>$7,682.37</td>
<td>$26,750.11</td>
</tr>
<tr>
<td>Core Functions</td>
<td>$13,787.57</td>
<td>$757.45</td>
<td>$0.00</td>
<td>$1747.37</td>
<td>$16,292.39</td>
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<tr>
<td>Total Expenses</td>
<td>$213,767.00</td>
<td>$757.45</td>
<td>$3,835.01</td>
<td>$29,484.28</td>
<td>$247,843.74</td>
</tr>
</tbody>
</table>

85% Evidence-based 15% Evidence-informed

ESTIMATION OF COST SAVINGS

Since inception, Hampton County First Steps has leveraged $827,703.68 from sources outside of state government.

That’s $0.22 for every state dollar.

SUMMARY OF EXPENDITURES BY STRATEGY
LEADERSHIP

BOARD OF DIRECTORS

Valaree Smith, Chair
Nancy DeLoach, Vice Chair
La’Quitta Bowers, Secretary
Annette Griffin, Treasurer
Bettye Bostick
Gerri Buhler
Cynthia Deloach
Sharon Forester
Tiffine Forester
Debra Hayward
John Porter
Heather Ayers
Lillian Wright
Blanca Simpson

STAFF

Dwana Doctor, Executive Director
Victoria Powell, Parent Educator
Starr Dunbar, Parent Educator

CONTACT US

301 First St. E, Hampton SC 29924 | 803.943.7127 | hamptonfirststeps.org