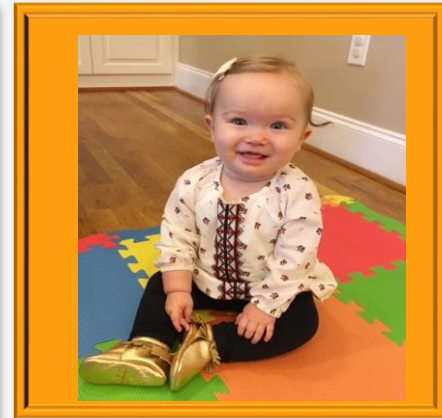


2018 December Leadership Webinar

December 18, 2018

10:00am - 11:30 am

To access this meeting by voice, please dial
888-537-7715,
participant code 43126552#



Today's Agenda

1. Welcome
2. Executive Directors Report
3. South Carolina's Early Childhood Common Agenda
4. Early Childhood Summit and Parenting Conference Feedback
5. Countdown to Kindergarten Evaluation Project
6. Non Profit Management
7. Finance Update
8. Data System Update
9. 4K Update
10. PAT Update
8. Announcements / Key Partnership Dates

Executive Director's Report

Local Partnership Competitive Grants

- 8 out of 18 proposals awarded / 6 full funding and 2 partial funding
- Good geographic distribution across state
- 4 counties awarded are minimum funding level counties (\$200,000)
- 5 of 8 grants awarded were submitted by new Executive Directors

Early Childhood Advisory Council Update

- ECAC Program Manager – Cassie Barber
- Meeting with Georgia Department of Early Care and Learning (DECAL) – Bright from the Start

2018 Early Childhood Common Agenda

- ✓ 2013: ICS launches the **“South Carolina Early Childhood Common Agenda”** in partnership with the SC Children’s Trust and the United Way Association. This agenda represents a united voice for early childhood organizations across the state.

- ✓ 2015: Annie E. Casey provides a 3-year grant to the Children’s Trust to expand the ECCA network, leading to extensive collaboration with stakeholders across the state on revisions.

- ✓ A few notable projects from the past several years:
 - ✓ Expansion of 4-year old kindergarten
 - ✓ Creation of the first state Earned Income Tax Credit
 - ✓ Creation of the Self Sufficiency Study for SC
 - ✓ Improvements to the SC Voucher (previously ABC Voucher)

- ✓ If interested in joining the ECCA, email Bryan Boroughs at ICS (bboroughs@instituteforchildsuccess.org).



i(cs)

INSTITUTE *for* CHILD SUCCESS



**2018 SC Parenting Conference and
Summit on Early Childhood**

December 6-7, 2018



294 attendees – Day One

560 attendees – Day Two

32 Exhibitors

13 Sponsorships

Parenting Survey:

<https://www.surveymonkey.com/r/2018ParentingConference>

Summit on Early Childhood Survey:

<https://www.surveymonkey.com/r/2018SCSummitonEC>

Preschool Development Grant

Opportunities for Local Partnerships to Receive Grant Funding:

Countdown to K expansion

400 slots statewide, fully funded with 10% admin
priority to districts without CTK

Interested? Contact Janice (jkilburn@scfirststeps.org)

PASOs Connections for Child Development

1 community health worker for 3 sites

More info during Jan. 2019 webinar

Interested? Contact Jon (jartz@scfirststeps.org)

Needs assessment and strategic planning – details to come



Countdown to Kindergarten

Evaluations by USC Social Work Graduate Students

1. Telephone Interviews with CTK Parents
 - 94% said CTK affected children's excitement for 5K
 - 94% said CTK affected children's academic performance

More information is in their final report [here](#).



Countdown to Kindergarten

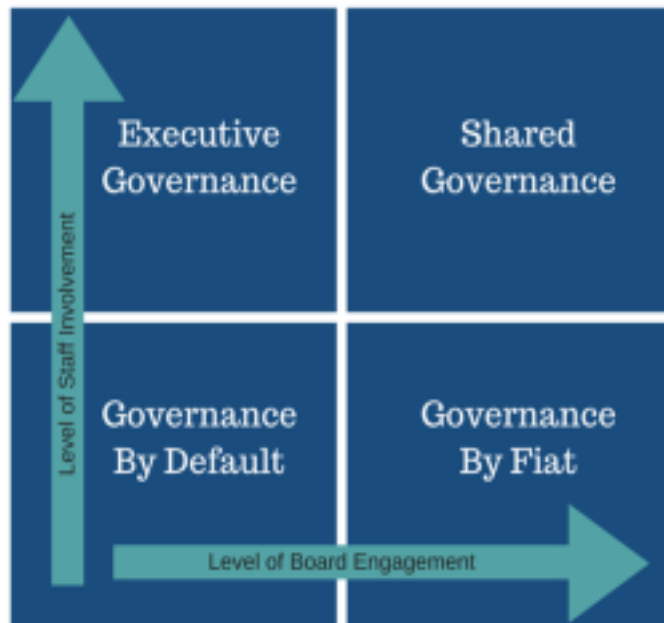
Evaluations by USC Social Work Graduate Students

2. Survey of CTK Key Stakeholders

- 14 teachers, 13 EDs, 2 local FS staff, 2 school administrators
- What is most important: family awareness of 5K expectations, smooth transition, + relationship
- What we do best: provide educational materials, family awareness of 5K expectations, + relationship, modeling/coaching/mentoring parents

More information is in their final report [here](#).

A Case For Shared Governance



Review/Edit/Recommend
Board Policy

Identify/Nominate New
Board Members

Orient New Board
Members

Finance Update

Carry Forward Policy

- Carry forward should be added to your budget spending plan through a budget reallocation before December 14, 2018.
- If the use of carry forward was not approved during the Renewal Plan Process, your board must approve use of carry forward funds.

Audits

Currently sending out draft emails from the auditor for approvals from the ED, RFM, and State Office.

New Accounting Software Update

Finance Update

Process for Verifying Staffing Time Study results with Budget Spending Plan Cost Allocation

- Once period for time sheet study is complete – send time sheets along with summary analysis to Finance Office
- If time sheet %'s are in line with BSP cost allocation %'s, then no further documentation is necessary
- If time sheet %'s do not reflect BSP cost allocation %'s, then BSP must be adjusted to reflect proper time allocated to each program based on actual time sheets. Finance office will assist you in making the appropriate adjustments

Data System Update

*Is Projected to Serve entered for all programs?**

Is Countdown to Kindergarten data entered for Summer 2018?

Mid-year data check coming up! Review reports monthly.

Suggested reports for mid-year:

Parenting Intensity Detail: Are parent educators getting their visits in? Are caseloads full?

KIPS/ACIRI Detail Report, ASQ Report: Are baseline screenings and assessments done?

Scholarships Report: Are scholarship clients properly entered?

Child Care Intensity Summary Report: Are providers being visited? Are baseline ERS done?

Cases Data Entry Training:

<https://attendee.gotowebinar.com/recording/1506508345012799233>

Child Care Data Entry Training:

<https://attendee.gotowebinar.com/recording/93716167827132163>

**exception for EHS, NFP*

Data System Update

NEW REPORT: Client Demographics Report

and % for:

- Income range
- Child age range
- Child gender
- Child race/ethnicity
- Adult race/ethnicity

Available filters:

Demographic Filters

Focus Adult Race:

Focus Adult Hispanic Ethnicity:

Focus Child Race:

Focus Child Hispanic Ethnicity:

Focus Child Gender:

Focus Child Age Range:

Family Income Range:

****Check this report ASAP – some client race/ethnicity is missing****



SC First Steps 4K News

- Look for new center applications on our website in early January 2019. Applications for new centers will be emailed to all Executive Directors.
- We are happy to come and visit any centers that you recommend!
- Student applications will come out in mid-January for existing centers

Please check <http://scfirststeps.com/4k/> for timely news.

Cassandra Legette, Lead * - Richland, Sumter

Suzanne McGougan*- Chester, Chesterfield, Fairfield, Kershaw, Lee, York

Carla Brown * - Anderson, Greenwood, Laurens, Oconee, Pickens

Sharon Bruton * - Cherokee, Spartanburg, Union

Anna Henrickson * – Aiken, Richland

Meada Fogle *- Aiken, Barnwell, Orangeburg, Edgefield

Kristine Jenkins, Lead **- Horry, Marion, Sumter

Nancy Ziobro **- Georgetown, Horry, Williamsburg

Cindy Galloway **- Horry, Marion

Shayla Pettigrew**- Darlington, Dillon, Florence, Marlboro

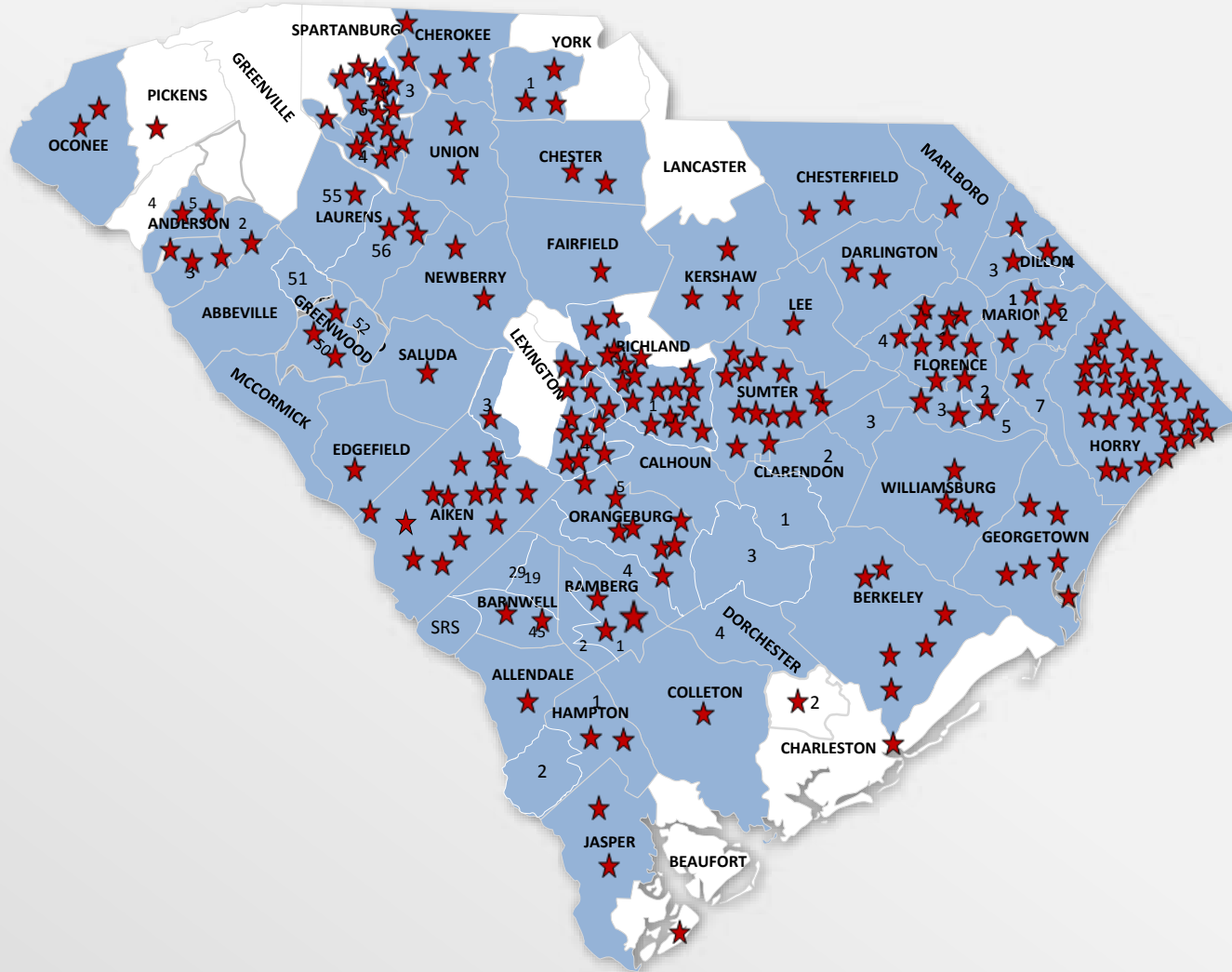
TBD- Sumter

Joy Mazur, Lead & BLOOM coordinator - Lexington, Newberry, Richland

Lorie Caldwell **- Allendale, Bamberg, Beaufort, Berkeley, Colleton, Dorchester, Hampton, Jasper

TBD- Lexington, Aiken

First Steps 4K 2018-2019



64 EXISTING PARTICIPANT DISTRICTS

SC Parents as Teachers



Parents as Teachers



2017-18 State PAT Report

- 47 Affiliates in SC (37 have some or all FS Funding)
- 66% met all 17 ER's (7 were new affiliates)
- 73% of First Steps funded Affiliates met all 17 ER's.
- 56% of National Affiliates met all 17 ER's-
- National Goal for all is 75%

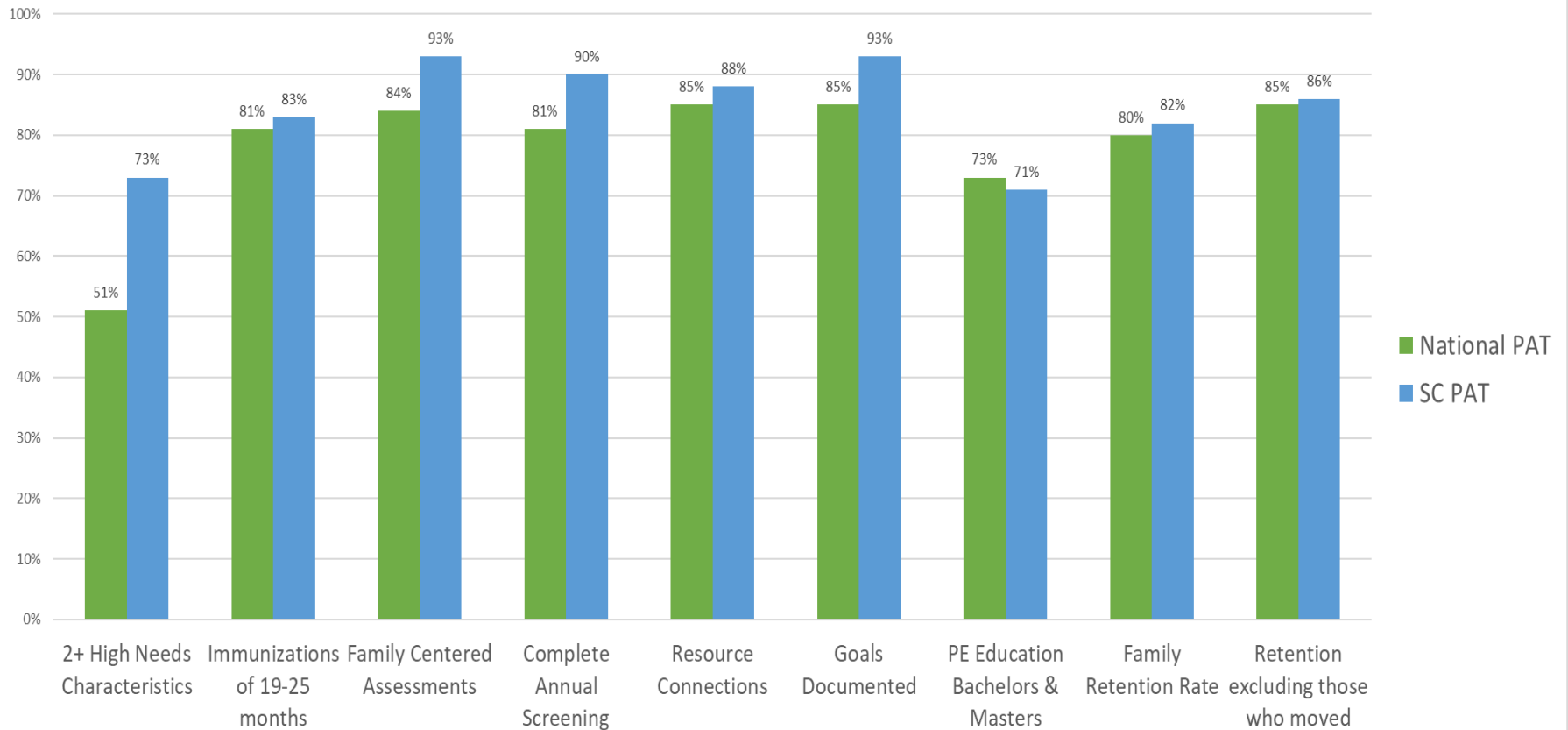
SC Parents as Teachers



Parents as Teachers



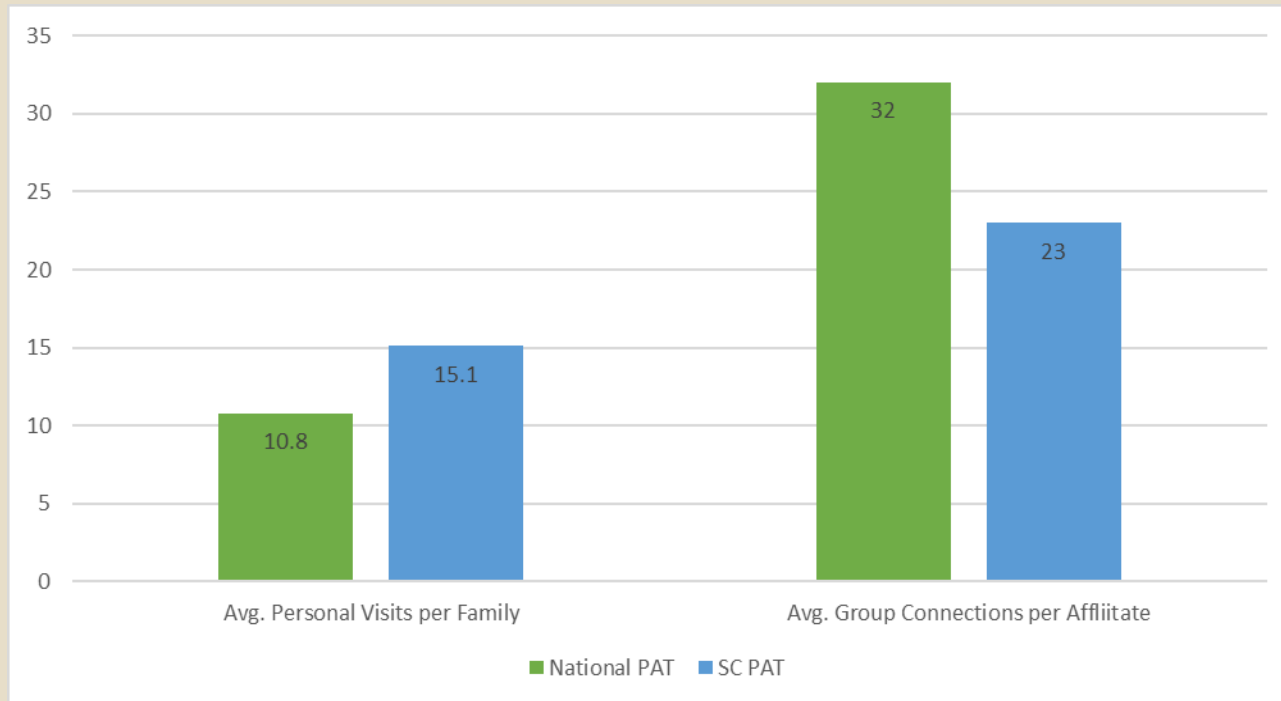
2017-18 APR Comparison Data between PAT National and SC PAT Affiliates



SC Parents as Teachers



Parents as Teachers



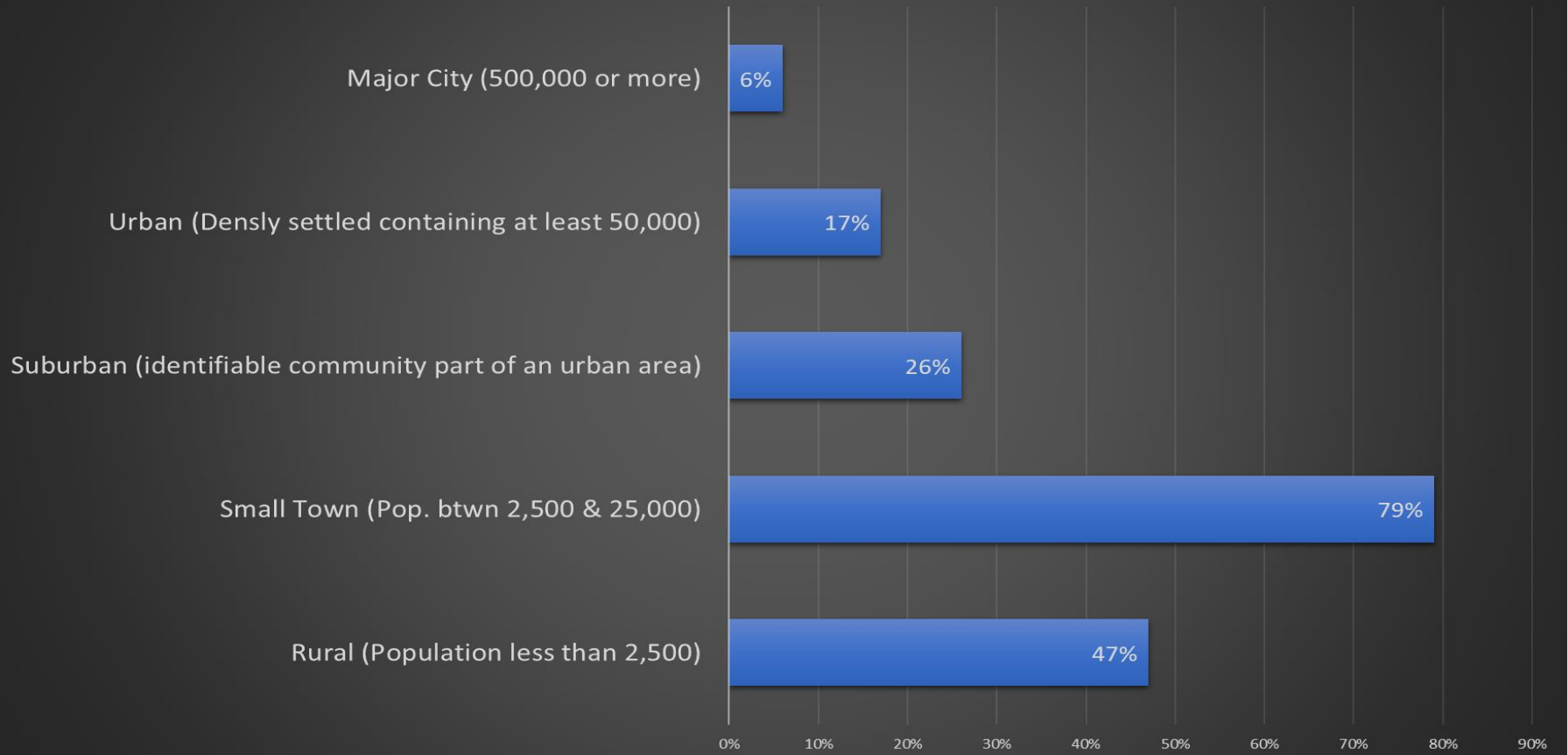
SC Parents as Teachers



Parents as Teachers



Communities Served



SC Parents as Teachers



Parents as Teachers



Updates

- OLIVER is now Live
- Foundational and F2 Curricula are in OLIVER
- Training Registrations/Schedule are in OLIVER
- Model Implementation Library in OLIVER
- Quality Endorsement Resources in OLIVER
- Renewals and Renewal Certificates are in Portal
- Affiliate Renewal info is in Portal

Announcements

County Level Data Now Available for Child Well-Being and Adverse Childhood Experiences

<https://scchildren.org/research/kids-count-south-carolina/child-well-being-data-county-profiles/>

<https://scchildren.org/research/adverse-childhood-experiences/ace-data-county-profiles/>

South Carolina County Rankings for Child Well Being

Using the four KIDS COUNT domains and 16 indicators, profiles for each county in South Carolina are now available. Below are all counties in South Carolina and links to their complete South Carolina KIDS COUNT indicators data from the Annie E. Casey Foundation.

- | | |
|----------------------|------------------------|
| 1 York | 24 Calhoun |
| 2 Lexington | 25 Kershaw |
| 3 Dorchester | 26 Florence |
| 4 Pickens | 27 Chesterfield |
| 5 Greenville | 28 Sumter |
| 6 Beaufort | 29 Darlington |
| 7 Berkeley | 30 Bamberg |
| 8 Richland | 31 Laurens |
| 9 Spartanburg | 32 Chester |
| 10 Abbeville | 33 Barnwell |
| 11 Charleston | 34 McCormick |
| 12 Anderson | 35 Hampton |
| 13 Oconee | 36 Jasper |
| 14 Lancaster | 37 Colleton |
| 15 Aiken | 38 Union |
| 16 Horry | 39 Marion |
| 17 Newberry | 40 Orangeburg |
| 18 Georgetown | 41 Dillon |
| 19 Saluda | 42 Clarendon |
| 20 Cherokee | 43 Marlboro |
| 21 Edgefield | 44 Williamsburg |
| 22 Greenwood | 45 Lee |
| 23 Fairfield | 46 Allendale |

Announcements



2019 Non-Profit Summit – Greenville, March 11th – 13th

- SC First Steps is offering one scholarship per county
- To apply for a scholarship please fill out the form at this link: <https://www.togethersc.org/page/2019FirstStepsScholarship>
- For any additional registrations, beyond the one scholarship, board or staff members can register at: <https://summit.togethersc.org/2019/register/>
- As in years past we will be hosting an event especially for First Steps executive directors and board members.

Announcements

The logo for the Institute for Child Success, featuring the lowercase letters 'i(cs)' in a white serif font on a dark purple rectangular background.

INSTITUTE *for* CHILD SUCCESS

Nurturing Developing Minds - February 28 to March 1 in Greenville, South Carolina.

- The Institute for Child Success and the Children's Hospital will be sponsoring the **Early Childhood Research and Implementation Symposium** in conjunction with the conference.

National Smart Start Conference – April 29 to May 2 in Greensboro, North Carolina

BUILD 2019 QRIS National Conference – June 25 to 27th, New Orleans, Louisiana

Key Partnership Dates

- December 18 – First Steps Equity, Diversity and Inclusion Working Group Meeting, Noon - 2:30 PM
- January 10 – Meeting re: new child care licensing regulations, 9:30 AM, First Baptist Church
- January 15 – First Steps Monthly Leadership Webinar, 10 AM
- February 21 - First Steps Board of Trustees Meeting, 11 AM
(note change to 3rd Thursday of month)

Key Partnership Dates

Date:	December	Due By
	3rd Annual Early Childhood Summit in Columbia Dec. 7	12/7/2018
	First Steps Parenting Conference in Columbia Dec. 6-7	12/6/2018
	Comprehensive Plan updates due to SCFS (if applicable)	12/11/2018
	Needs and Resources Assessment 3-Year Update due to SCFS (if applicable)	12/31/2018
	Submit reallocation to allocate carry-forward funds, board minutes (if applicable), justification for exceeding 15% (if applicable)	12/14/2018
	Review progress on any conditional approvals for the 1st half of 2018-19. Status as of 12/31 will be reviewed by the SCFS Board in February.	12/31/2018
	Plan which staff and board members will attend the Together SC (formerly SCANPO) Conference March 11-13, 2019 in Greenville, submit registration request to SCFS by the deadline	
	Monthly data check, all strategies (data entered w/in 30 days of service)	
	Monitor program staff and vendors for compliance with program standards, progress toward strategy objectives	
	Progress check: Resource Development Plan. Implement your year-end giving campaign. Check with your community foundation to see if there is a 2019 online giving day planned for your area, and sign up! Don't forget to thank those who give and/or volunteer.	
	Monthly check: Ethority reports	
	Quarterly check: progress toward partnership goals and objectives	
	Mid-year check on program strategies: What is the data telling us? Do any changes need to be made to achieve better implementation and outcomes?	
	Progress check: Community Education and Outreach Plan. Share resources from the I CAN web site and social media.	
	Progress check: state-local teams	

Key Partnership Dates

Date:	January		Due By
	Monthly data check, all strategies, Qtr 2 (Oct-Dec) data deadline		1/31/2019
	Quarterly check: vendor contracts, vendor invoices, in-kind documentation; amend contracts and reallocate budget as needed		
	Monitor program staff and vendors for compliance with program standards, progress toward strategy objectives		
	Progress check: Resource Development Plan. Per TogetherSC training: have you this week/month: a) Called a potential partner? B) Thanked a donor? C) Met with a member of your board?		
	Progress check: Community Education/Outreach Plan. Don't forget to keep your web site and social media current!		
	Monthly check: Euthority reports		
	Review needs and resources assessment; plan for next year's program strategies		5/31/2019
	Progress check: state-local teams		