



Meeting of the Board of Trustees

June 17, 2021 2:00 PM

<https://zoom.us/j/92196505922?pwd=WnA4MFlYZWJXWmFJU21xK2YzWndFdz09>

AGENDA

- I. Roll Call (Georgia Mjartan)
- II. Public Comment Period
The public is invited to provide comments relevant to the SC Early Childhood Advisory Council and/or South Carolina First Steps during this period. Members of the public wishing to speak must either email ajones@scfirststeps.org or notate their interest in speaking in the comment box on Zoom *prior* to the start of the meeting. Comments should be limited to no more than three minutes per speaker.
- III. Call to Order and Approve Agenda (David Morley)
Motion: To adopt the agenda as submitted
Motion: To adopt the April 15, 2021 minutes as submitted
Attachments: April 15, 2021 Minutes
- IV. Executive Committee Report (David Morley)
Attachments: Executive Committee Report, Executive Committee Meetings Minutes
- V. Consent Agenda: **Motions Recommended by Committees** (David Morley)
 - a. Motion to approve revising the FY22 First Steps Program and Operational Guidelines for Core Functions by adding language clarifying the existing requirement regarding “operation in a location accessible to the public” by adding the following:
a dedicated physical space in their county with appropriate signage that is accessible to the public and clients they serve. This will provide an official Local Partnership address that is open according to a set weekly schedule with publicized hours that are posted publicly. In addition, phone access will be available during regular business hours each week that includes voice mail and the capability to receive and return messages (phone, text, email, etc.) in a timely manner. (Programs and Grants Committee recommends)
 - b. Motion to approve the Local Partnership budgets for state funds as proposed in their Funding Formula grant applications and summarized in the attached report. Upon final grant application review after the fiscal year ends, corrective action plans may be issued as part the FY22 grant award process in cases where grant qualifications for funding were not met. (Programs and Grants Committee recommends)
 - c. Motion to approve adding Healthy Steps and Family Connects to the First Steps Board Approved List of Evidence Based Programs. (Program and Grants Committee recommends)
- VI. Kindergarten Readiness Assessment (Dr. Matthew Lavey)
Attachments: Kindergarten Readiness Assessment Results Fall 2020
- VII. Finance and Administration Committee (Walter Fleming)
Attachments: Finance and Administration Committee Report, Finance and Administration Committee Meeting Minutes, FY 2021 Financial Status Report as May 31, 2021, FY 2021 Donations Report as of May 31, 2021



- VIII. Local Partnership Program and Grants Committee (Jennifer McConnell)
Attachments: Local Partnership Program and Grants Committee Report, Local Partnership Program and Grants Committee Meeting Minutes, List of Evidence Based Programs, Program Recommended for First Steps Designation as Evidence Based Healthy Steps Revision, Program Recommended for First Steps Designation as Evidence Based Family Connects, Projected Local Partnership Budget Funding for FY2022, FY22 Formula Funding Grant Summary by County, Targeted and Competitive Grants Awarded for FY2021 - FY2022
- IX. Strategic Planning and Evaluation Committee (Dr. Amy Williams)
Attachments: Strategic Planning and Evaluation Committee Report, Strategic Planning and Evaluation Committee Meeting Minutes
- X. Legislative Committee (Sen. Gerald Malloy)
- XI. Executive Director's Report (Georgia Mjartan)
Attachments: Executive Director's Report, KITS Overview, 4K Parent Survey Report, 4K Parent Response, PAT Family Engagement Report
- XII. **Motion:** To adjourn the meeting of the SC First Steps Board of Trustees



Board of Trustees Meeting

April 15, 2021

2:00PM

<https://zoom.us/j/92434118920?pwd=VzAwYUFWbHhMMjFiWiBITG5YWWZZQT09>

Draft Minutes

Members Present (17):

Dave Morley, Chair
Sen. Gerald Malloy
Sen. Greg Hembree
Dr. David Mathis
Mary Lynne Diggs
Sue Williams
Michael Leach
Dr. Edward Simmer
Jessica Mackey

Walter Fleming
Tim Holt
Roger Pryor
Jennifer McConnell
Rep. Jerry Govan
John Hayes
Janie Neeley
Dr. Amy Williams

Members Absent (5):

Rep. Rita Allison
Constance Holloway
Robert Kerr
Alexia Newman
Dr. Shelley Canright

Others Present (69)

Georgia Mjartan
Aimee Rovane
Anna Workman
Berry Kelly
Beth Moore
Betty Gardiner
Betty Washington
Bill Potapchuk
Blaine VanDyke
Brenda McRae
Candi Lalonde
Carletta Isreal
Chelsea Richard
Cheryl Scales-Chavis
Cindy Ellis
Cindy Galloway
Cindy Riley
Debbie Robertson
Dione Brabham
Dorian Young
Gina Beebe
Iris Morant
Jennifer Williams

Jessica Garrett
Justina Siuba
Karen Oliver
Kate Roach
Kaytlen Caldwell
Kim Chariker
Kristin Zeaser Sydow
Kristine Jenkins
Laura Baker
Lavinia Tejada
Leslie Williams
Linnie Miller
Lis Guiamares
Marc Drews
Marcia Bacon
Mark Barnes
Martha Strickland
Meredith Dickens
Misty Pearson
Nancy Zioboro
Pierce McNair
Rachal Hatton-Moore
Rebecca Antill

Rogers Pendor
Sally Cauthen
Sarah Crawford
Sharon Bruton
Shayla Pettigrew
Sheila Cornwell
SheKiah Reese
Sheryl Stewart
Stephanie Cook
Suzanne McGougan
Tierra Thomas
Tiffany Outlaw
Tom Lacas
Tonya Mack
Tricia Richardson
Valencia Johnson
Tonya Misuraca
Samantha Ingram
Tamara Pack
Christine Zamboki
Crystal Campbell
Kerri Schnake
Crystal Culbreath

Ms. Mjartan conducted a roll call.



Ms. Mjartan allowed for an opportunity for public comment. No members of the public who were present requested to speak.

Mr. Morley called the meeting to order at 2:06 p.m. and requested a motion to adopt the agenda. Dr. Mathis provided the motion. Mr. Pryor provided a second and the motion was unanimously approved.

Mr. Morley asked for a motion to approve the February 18, 2021 minutes. Mr. Holt provided the motion. Ms. Williams provided a second and the motion was unanimously approved.

Mr. Morley introduced the new board member: Constance Holloway who is the Interim Director for the Department of Disabilities and Special Needs.

Mr. Morley asked if there were any items to be removed from the consent agenda. Ms. McConnell requested that item C be removed from the agenda before approval. Mr. Morley asked for a motion to approve the following consent agenda with the exception of item C:

Consent Agenda: **Motions Recommended by Committees** (David Morley)

- a. Motion to approve the 2019 Form 990 for submission. (Finance and Administration Committee recommends)
- b. Motion to approve the ratification of funds for permanent improvements for Lexington County First Steps. (Finance and Administration Committee recommends)
- c. Motion to approve the FY22 Local Partnership and Program Accountability Standards as presented in the attached document. (Programs and Grants Committee recommends)
- d. Motion to approve the Greenville First Steps Partnership Board request to begin supporting a new program, Reach Out and Read, allocating \$30,000 in state funds towards this program. (Programs and Grants Committee recommends)
- e. Motion to evaluate Child Care Quality Enhancement and Training in FY22-23 (Due November 1, 2022) for the next prevalent program evaluation. (Strategic Planning and Evaluation Committee recommends)

Sen. Hembree provided the motion. Rep. Govan provided a second and the motion was unanimously approved.

Ms. McConnell discussed the request to change the name of the Local Partnership Accountability Standards to FY22 First Steps Program Operational Guidelines.

Mr. Morley requested a motion to approve the name change of the Local Partnership Accountability Standards to FY22 First Steps Program and Operational Guidelines. Sen. Hembree provided the motion. Dr. Williams provided the second and the motion was unanimously approved.

Mr. Fleming reported on the Finance and Administration Committee and provided a financial update for FY 2020-2021. He announced that the SC First Steps state office will be moving to 632 Rosewood Drive Columbia, SC 29201 this summer.

Ms. McConnell reported on the Programs and Grants Committee where she announced 6 new program guidelines will be added to the FY22 First Steps Program and Operational Guidelines. She shared the approval of reallocation requests from Greenville First Steps and Anderson First Steps. Ms. McConnell also provided an update on Corrective Active Plans and the status of return to normal operations for Local Partnerships.



Dr. Williams reported on the Strategic Planning and Evaluation Committee and provided updates on the Your Voice Matters project, South Carolina Early learning Extension of the K-12 Statewide Longitudinal System, and Parents as Teachers project.

Sen. Malloy and Sen. Hembree provided a Legislative report with updates on the Senate budget. Sen. Malloy also thanked Dr. Simmer for his direction on vaccinations for citizens of the state as the Director of DHEC. Rep. Govan thanked the First Steps staff for the work they are doing.

Ms. Mjartan provided the Executive Director's report which included the status of operations for South Carolina First Steps and provided an update on First Steps 4K summer and fall enrollment and the roll out of the 4K First Steps plus Siblings program with the partnership of DSS. She also gave a grant making update, announced that AnLar will be the vendor for the new Outcomes and Accountability Data System, and gave an update on the launch of the new SC First Steps website.

Mr. Morley asked for a motion to adjourn the meeting. Dr. Williams provided the motion. Dr. Mathis provided a second and the motion was unanimously approved.

The meeting was adjourned at 3:04 pm by Mr. Morley.



To: SC First Steps Board of Trustees
From: David Morley, Chairman, Executive Committee
Date: June 17, 2021
RE: Executive Committee Report

The Executive Committee of the Board of Trustees met on April 28, 2021 and on June 3, 2021. Minutes of the meetings are attached. The following motions, all related to the Local Partnerships, were approved unanimously.

MOTION

Approve the Fairfield County First Steps Board request to begin supporting a new program, Child Care Quality Enhancement, re-allocating \$10,000 in state funds towards this program from their current Child Care Scholarship program.

Moved by Jennifer McConnell, seconded by Shelley Canright. Motion passed unanimously.

MOTION

Approve the request of the following partnerships to begin supporting a new program, Countdown to Kindergarten, allocating funds awarded by South Carolina First Steps through the Countdown to Kindergarten Expansion Grant towards this program: Cherokee, Dorchester, Florence, Greenville, Marion, Pickens, and Spartanburg.

Moved by Amy Williams and seconded by Jennifer McConnell. Motion passed unanimously.

MOTION

Prohibit the following local partnerships from receiving competitive and targeted grants from South Carolina First Steps as a result of the partnerships' failure to address all issues contained in their Corrective Action Plans for the current fiscal year: Greenwood County First Steps, Abbeville County First Steps.

Moved by Jennifer McConnell and seconded by Shelley Canright. Motion passed unanimously.

Board Additions and Transitions

We are pleased to welcome **Robert Kerr** to the Board of Trustees. Mr. Kerr is the Director of the South Carolina Department of Health and Human Services. He previously served as director of DHHS from 2003-2007 and worked for the agency for 22 years beginning in 1985. He assumes the role from **Joshua Baker**, whose term on the First Steps and ECAC Boards concluded concurrent with his departure from DHHS. The Board of Trustees offers our thanks to Mr. Baker for his contributions to South Carolina First Steps and the ECAC during his time with DHHS.

Board-to-Board Regional Meetings

As has been noted previously, a series of Board-to-Board Regional Meetings kicked off in December 2020 and will continue throughout 2021, with each region having an opportunity to participate. To date, the Piedmont, Low Country, Midlands, and Catawba Regions have participated in these Board-to-Board Meetings. The next meeting is scheduled for July 21st at 9:00 am for the Upstate Region. Board Members are encouraged to participate if their schedule allows.



Executive Committee Meeting Minutes April 28, 2021 at 4:00 pm by Zoom

The Executive Committee of the Board of Trustees of South Carolina First Steps met on April 28, 2021 at 4:00 pm via Zoom for a special called meeting to address time-sensitive matters. Members present were: Chairman David Morley, Dr. Shelley Canright, Jennifer McConnell, Walt Fleming, Dr. Amy Williams. Sen. Gerald Malloy was absent. Executive Director Georgia Mjartan was present.

The Executive Committee acted on behalf of the full board due to the time-sensitive nature of these local partnership matters.

The following motions were voted on and approved unanimously.

1. Motions:
 - a) Motion to approve the Fairfield County First Steps Board request to begin supporting a new program, Child Care Quality Enhancement, re-allocating \$10,000 in state funds towards this program from their current Child Care Scholarship program. Motion: Jennifer McConnell, Second: Shelley Canright, unanimous approval
 - b) Motion to approve the request of the following partnerships to begin supporting a new program, Countdown to Kindergarten, allocating funds awarded by South Carolina First Steps through the Countdown to Kindergarten Expansion Grant towards this program: Cherokee, Dorchester, Florence, Greenville, Marion, Pickens, and Spartanburg Motion: Amy Williams, Second: Jennifer McConnell, unanimous approval
 - c) Motion to prohibit the following local partnerships from receiving competitive and targeted grants from South Carolina First Steps as a result of the partnerships' failure to address all issues contained in their Corrective Action Plans for the current fiscal year: Greenwood County First Steps, Abbeville County First Steps. Motion: Jennifer McConnell, Second: Shelley Canright, unanimous approval
2. Discussion about physical presence of Local Partnerships in counties. Dorchester County First Steps informed South Carolina First Steps that they are not renewing their lease at the end of April and will move to a telecommuting status, where employees will work from home. Seeking input and advice from Executive Committee members on (a) will of the board, (b) next steps. Referred to staff to gather information and bring to board through Local Partnership Program and Grants Committee.



Executive Committee Meeting Minutes
June 3, 2021 at 9:00 AM by Zoom

Chairman Dave Morley called the meeting to order at 9:00 am with all members present: David Morley, Dr. Shelley Canright, Jennifer McConnell, Walt Fleming, Dr. Amy Williams, Sen. Gerald Malloy. Executive Director Georgia Mjartan was also present.

No actions were taken.

The Board of Trustees discussed legislative planning, FY2022 budget process, and legal and governance matters related to the local partnerships and ECAC.

Mjartan provided a report on philanthropic and federal funding. The members discussed ways to support evaluation of the impact of early identification and referral strategies.

Mjartan provided a programmatic report covering First Steps 4K Plus Siblings, Technical College System partnership, the new focus of two program officer roles (health and core functions) and local partnership county presence.

Mjartan updated the board on matters related to operations including a lease extension and move to new building and personnel – new hires and vacancies.

Mjartan provided the members with a summary of the process of development of a vision, mission, and goals for South Carolina’s Birth through Five Integrated Data System, noting that would be brought to the full board for a vote later in June. She also provided an update on the development of South Carolina’s Birth through Five Plan.

The meeting adjourned at 11:00 am.



To: SC First Steps Board of Trustees

From: Walter Fleming, Chairman, Finance and Administration Committee

Date: May 19, 2021

RE: Finance and Administration Report

The Finance and Administration Committee met via Zoom conference call on May 19, 2021 to receive updates from staff. Detailed meeting minutes are attached. The committee brings forward no action items, and the following updates.

First Steps State Office

Mr. Barnes presented an update to the Committee on the following.

COVID19, the new years State Budget, the 4K Program, new Grants received and other items. In addition, he shared the following information.

Financial Report

2020-21: The YTD financial report was reviewed by Mr. Barnes. The organization continues to be on track to spend less than budgeted for the current fiscal year. This is due to the impact of COVID on the 4K providers. The agency has received approximately \$10 million in COVID funds from various sources and the vast majority will be used to cover costs for the 4K Program. It is clear we will see additional funds at the state level in the next year to expand 4K with General Funds for the ECAC and the new Data System (KITS).

Lease Update

First Steps move to the new leased building has been delayed. It is expected that this will take place at the end of July.

Local Partnerships: Update On Corrective Action Plans

Mr. Barnes gave an update on the Corrective Action Plans that were requested related to the Financial Audits completed for FY 2018-19. State Office staff are working with our attorney and the attorney for two of our Local Partnerships to try and resolve these concerns.



Minutes from Finance and Administration Committee Meeting

May 19, 2021

Members present: Walter Fleming, Chairman, Tim Holt, David Morley

Members not present: N/A

Nonmembers present: Mark Barnes, Director of Administration; Lavinia Tejada, CPA

Meeting was called to order by Walter Fleming at 10:00 am.

First Steps State Office

COVID19 Update

Mr. Barnes gave an update to the Committee. All SC First Steps staff are back in the office. We are following the guidelines established by the SC Division of the Office of Human Resources (OHR). All COVID guidance is being followed for safe operations.

Financial Report

2020-21: The YTD financial report was reviewed by Mr. Barnes. The organization is on track to spend less than budgeted for the current fiscal year. This is due to the impact of COVID on the 4K providers. The agency has received \$5 million in COVID funds from the Governor's Office that will be used to cover the extended day and extended year cost for the 4K Program. These became available on April 1. We expect to spend these funds between now and September of 2022. In addition, we have received \$757,900 from DSS cover the costs of the quality payment of 10% for the 4K Program for the current calendar year. At this point we have received approximately \$10 million in new federal funds for this fiscal year due to COVID. The vast majority of which was received for the 4K Program.

State Budget Update

Mr. Barnes gave an update on the State Budget. The Senate has passed their budget for the new fiscal year, which includes an additional \$21,124,350 in additional funds for SC First Steps. It includes funding to cover the cost of increasing the reimbursement rate from \$4,600 to \$4,800, and to cover the cost of statewide expansion of the program. In addition, it also included language in statewide budget provisos that would allow us to expand statewide, depending on the amount of space and amount of funding. The Senate provided additional General Funds for the ECAC, of \$102,000, and \$142,448 for the new Data System recurring cost. In addition, the Senate provided an additional 16 FTE's, while the House only provided 4. The House will now review the Senate version. We expect the budget to be approved later than normal this year because of COVID and adjustments by the state based on state revenue projections.

New Building Update

There have been delays in getting the new building ready for us to move. These delays were caused by other organizations. At this point it appears that we may need to work remotely during the month of July. (As an update, the Department of Administration was able to get the lease extended through the end of July). It is



expected that the move will be at the end of July. We will need to do some additional upfitting to the facility as well as buy additional furniture, since we are adding additional staff and our space will increase by almost half of the existing space.

Local Partnerships

Update On Corrective Action Plans

Mr. Barnes gave an update on the Corrective Action Plans that were requested related to the Financial Audits completed for FY 2018-19. He mentioned several concerns, some of which are significant. State Office staff are continuing to work with their attorney and the attorney for two of our Local Partnerships to try and resolve these concerns.

4K Program

Staff gave an update on the program's status. This included an update on the statewide expansion efforts.

Grants

Staff gave an update on Federal Funds, and mentioned they were closing out the first complete year of the PDG Funds, whose fiscal year ended April 29.

Other

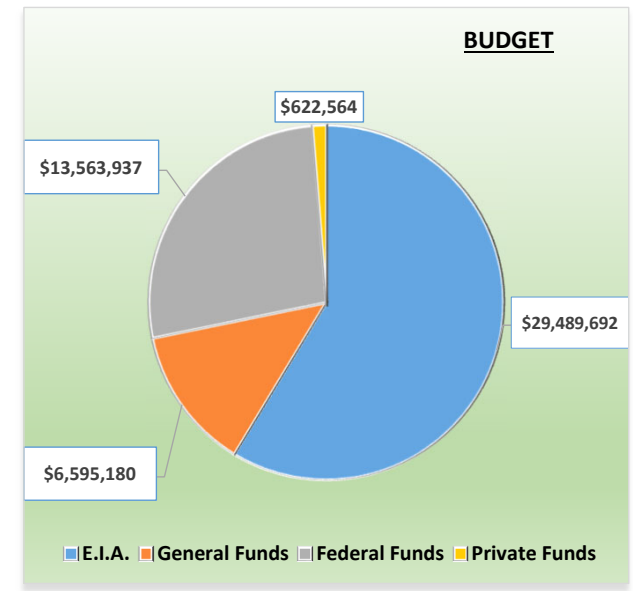
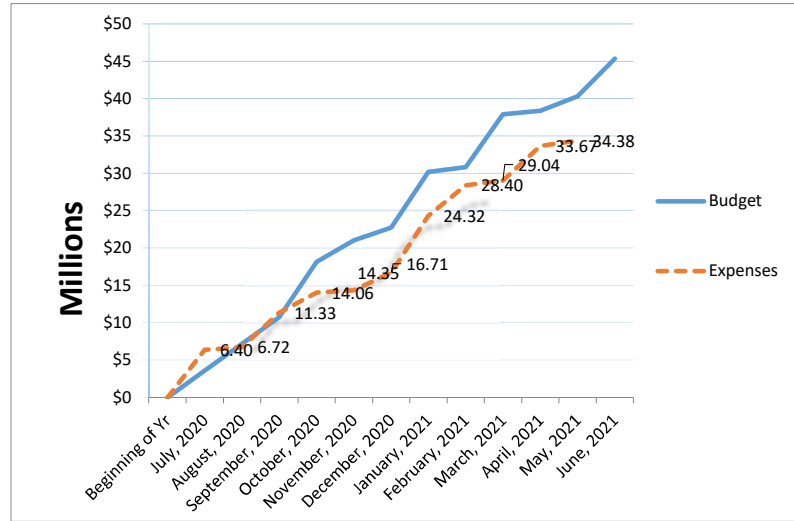
Mr. Barnes mentioned that staff were working on the new data system (KITS) with the vendor and that work was going to start back up on the implementation of Raisers Edge, the fund-raising software that will be integrated with Blackbaud.

With no further business to discuss the meeting was adjourned by Walter Fleming at 10:27 AM.

As of
May 31, 2021

Spending Rates

Projected	91%
Actual	68%



PROGRAMS / OPERATIONS	STATE APPROPRIATIONS			FEDERAL GRANTS			PRIVATE FUNDS			GRAND TOTAL			
	Description	Budget	Expenses	Balance	Budget	Expenses	Balance	Budget	Expenses	Balance	Budget	Expenses	Balance
LOCAL PARTNERSHIPS		14,435,228	14,435,053	175	1,358,200		\$ 1,358,200	327,445	170,805	156,640	16,120,873	14,605,858	\$ 1,515,015
LOCAL PARTNERSHIPS SUPPORT & TECH ASST.		2,514,638	1,800,123	714,515	463,305		\$ 463,305			-	2,977,943	1,800,123	\$ 1,177,820
PRIVATE 4-K		17,021,778	14,630,850	2,390,928	9,415,441		9,415,441			-	26,437,219	14,630,850	\$ 11,806,369
EARLY CHILDHOOD ADVISORY COUNCIL		82,155	70,257	11,898	1,685,060	1,805,916	(120,856)			-	1,767,215	1,876,173	\$ (108,958)
AMERICORPS					312,123	148,066	164,057	5,535		5,535	317,658	148,066	\$ 169,592
POLICY & ACCOUNTABILITY		2,031,073	1,269,174	761,899	329,808		329,808	289,584	47,660	241,924	2,650,465	1,316,834	\$ 1,333,631
GRAND TOTAL:		36,084,872	32,205,457	3,879,415	13,563,937	1,953,982	11,609,955	622,564	218,464	404,100	50,271,373	34,377,904	\$ 15,893,469

Notes:

1) Local Partnerships:

- a. Funding Sources: Education Improvement Act (EIA) Funds
- b. Formula allocation cash advances are disbursed on a quarterly basis
- c. Expenditures reflect disbursements from SC First Steps (state-level)
- d. Does not include local-level actual expenses to staff and vendors

2) Private budgets based on Projected Fund Raising and income & prior year cash.

29,489,692	E.I.A.
6,595,180	General Funds
13,563,937	Federal Funds
622,564	Private Funds

3) LP Support & Technical Assistance

- a. Contracted accounting firm (Manley Garvin, LLC)
- b. Accounting Software network support & Data Housing
- c. Programmatic data housing & network support
- d. Workers' compensation insurance coverage
- e. External programmatic evaluation
- f. Financial audits-annually each LP

Federal Funds:

AmeriCorps:	312,123
SLDS:	149,546
PDG:	3,733,885
4K - COVID	4,368,383
GEER Funds	5,000,000
	<u>13,563,937</u>

3) LP Support & Technical Assistance (cont.)

- g. Does not include local-level actual expenses to staff and vendors
- h. OFS program & finance staff (payroll, rent, contractual, supplies, travel, etc.)
- i. Includes LP Countdown to Kindergarten program
- 4) 4K E.I.A Appropriations includes proviso authorized carry over cash for quality and technology.
- 5) 4K Appropriations includes \$917,142 of EIA, and \$280,466 of General Funds in Carry Forward cash. (These funds carried forward \$870,970 in carry forward commitments leaving a balance of \$326,638.)
- 6) State Appropriations Include EIA Funds and General Funds.
- 7) \$5 million in GEER Funds were awarded April 1 (reimbursable)

Donations

FY 2021

As of May 31st, 2021



DATE RECEIVED	GENERAL	DONOR/PAYOR	FUNDS	PURPOSE / COMMENTS
Jul 20, 2020	\$ 25	Angel Johnson	Unrestricted	SC First Steps
Jul 20, 2020	\$ 648	Terry Richardson	Restricted	Start With a Book Campaign
Jul 20,2020	\$ 25	Chanel Jackson	Restricted	Start With a Book Campaign
Jul 20,2020	\$ 50	Andrew Shiovone	Restricted	Donated to Richland County First Steps
August 20,2020	\$ 25	Angel Johnson	Unrestricted	SC First Steps
August 20,2020	\$ 500	Karen R. Jenkins	Unrestricted	SC First Steps
August 20,2020	\$ 50	Andrew Shiovone	Restricted	Donated to Richland County First Steps
Sep 21, 2020	\$ 25	Angel Johnson	Unrestricted	SC First Steps
Sep 21, 2020	\$ 50	Andrew Shiovone	Restricted	Donated to Richland County First Steps
Oct. 20, 2020	\$ 25	Angel Johnson	Unrestricted	SC First Steps
Oct. 20, 2020	\$ 50	Andrew Shiovone	Restricted	Donated to Richland County First Steps
Oct. 20, 2020	\$ 6,896.16	Michael W. King	Restricted	Bamberg County First Steps
Oct. 20, 2020	\$ 6,896.16	Michael W. King	Restricted	Barnwell County First Steps
Oct. 20, 2020	\$ 25.00	Trimeka Johnson	Restricted	Dorchester County First Steps
Oct. 20, 2020	\$ 24.25	Tracy Elmore	Restricted	Dorchester County First Steps
Oct. 20, 2020	\$ 10	Almarie Scroggins	Restricted	Dorchester County First Steps
Nov 24, 2020	\$ 25	Angel Johnson	Unrestricted	SC First Steps
Dec 3, 2020	\$ 25	Margaret Williams	Unrestricted	SC First Steps
Dec 3, 2020	\$ 15	Marilyn Jenkins	Unrestricted	SC First Steps
Dec 7, 2020	\$ 500	Marchelle Canright	Unrestricted	SC First Steps
Dec 7, 2020	\$ 25	Hampton Early Learning Academy	Unrestricted	SC First Steps
Dec 7, 2020	\$ 100	Janet & Jim Riddle	Unrestricted	SC First Steps
Dec 8, 2020	\$ 10,000	David and Cheryl Morley	Unrestricted	SC First Steps
Dec 8, 2020	\$ 100	Scott W. & Jan P. Smoak	Unrestricted	SC First Steps
Dec10,2020	\$ 2,500	Sisters of Charity	Restricted	Summit on Early Childhood
Dec 10, 2020	\$ 100	A.D or KE Washington	Unrestricted	SC First Steps
Dec 10, 2020	\$ 50	James r. and Sharon Turner	Unrestricted	SC First Steps
Dec 10, 2020	\$ 25	David and Betty Jean Addison	Unrestricted	SC First Steps
Dec 10, 2020	\$ 500	J. Gregory Hembree	Unrestricted	SC First Steps
Dec 21, 2020	\$ 25	Angel Johnson	Unrestricted	SC First Steps
Dec 21, 2020	\$ 250	TS Holt Co.	Unrestricted	SC First Steps
Dec 21, 2020	\$ 50	Rachal Hatton	Unrestricted	SC First Steps
Dec 21, 2020	\$ 50	Earl & Krishenda Alexander	Unrestricted	SC First Steps
Dec 21, 2020	\$ 50	Laura Baker	Unrestricted	SC First Steps
Dec 21, 2020	\$ 25	Loraine Fields & Lou Paradis	Unrestricted	SC First Steps
Dec 21, 2020	\$ 25	Carletta Isreal	Unrestricted	SC First Steps
Dec 23, 2020	\$ 50	Delores Rock	Unrestricted	SC First Steps
Dec 21, 2020	\$ 100	Mary Lynne Diggs	Unrestricted	SC First Steps
Dec 21, 2020	\$ 25	Cassie Barber	Unrestricted	SC First Steps
Dec 21, 2020	\$ 1,000	Julie Hussey	Unrestricted	SC First Steps
Jan 4, 2021	\$ 1,000	Hal Kaplan	Unrestricted	SC First Steps
Jan 6, 2021	\$ 100	Alan & Mary Ann Matthews	Unrestricted	SC First Steps
Jan 19, 2021	\$ 25	Beth Moore	Restricted	Richland County First Steps
Jan 19, 2021	\$ 50	Ginny Owens	Unrestricted	SC First Steps
Jan 19, 2021	\$ 25	Bridgett Shealey	Unrestricted	SC First Steps
Jan 19, 2021	\$ 25	Angel Johnson	Unrestricted	SC First Steps
Jan 19, 2021	\$ 50	Lavinia A. Tejada	Unrestricted	SC First Steps
Jan 19, 2021	\$ 50	Michael Leach	Unrestricted	SC First Steps
Jan 19, 2021	\$ 100	David Mathis	Unrestricted	SC First Steps
Jan 19, 2021	\$ 50	Marilyn Artz	Restricted	Richland County First Steps
Jan 19, 2021	\$ 100	Deborah Robertson	Unrestricted	SC First Steps
Jan 19, 2021	\$ 100	Mark Robertson	Unrestricted	SC First Steps
Jan 19, 2021	\$ 50	Susan Jones	Unrestricted	SC First Steps
Jan 19, 2021	\$ 100	Betty Gardiner	Restricted	MLK Book Drive
Jan 19, 2021	\$ 50	Debra Scott	Unrestricted	SC First Steps
Jan 19, 2021	\$ 500	Georgia Mjartan	Unrestricted	SC First Steps
Jan 19, 2021	\$ 1,000	David and Pamela Evette	Restricted	MLK Book Drive
Jan 19, 2021	\$ 1,000	The Capital Corp	Restricted	MLK Book Drive
Jan 19, 2021	\$ 250	Karen R. Jenkins	Unrestricted	SC First Steps
Feb 2, 2021	\$ 50	Pamela Bradley	Unrestricted	SC First Steps
Feb 22, 2021	\$ 100	Janice Killburn	Unrestricted	SC First Steps
Feb 22, 2021	\$ 100	Janice Killburn	Restricted	Anderson County First Steps

Feb 22, 2021	\$ 100	Janice Killburn	Restricted	Cherokee County First Steps
Feb 22, 2021	\$ 100	Janice Killburn	Restricted	Chester County First Steps
Feb 22, 2021	\$ 100	Janice Killburn	Restricted	Lauren County First Steps
Feb 22, 2021	\$ 100	Janice Killburn	Restricted	Newberry County First Steps
Feb 22, 2021	\$ 100	Janice Killburn	Restricted	Pickens County First Steps
Feb 22, 2021	\$ 100	Janice Killburn	Restricted	Union County First Steps
Feb 22, 2021	\$ 100	Janice Killburn	Restricted	York County First Steps
Feb 22, 2021	\$ 100	Janice Killburn	Restricted	Oconee County First Steps
Feb 22, 2021	\$ 24	Chelsea Richard	Restricted	MLK Book Drive
Feb 22, 2021	\$ 8	Virginia Ryall	Restricted	MLK Book Drive
Feb 22, 2021	\$ 240	David Morley	Restricted	MLK Book Drive
Feb 22, 2021	\$ 30	Beatrice Brown	Restricted	MLK Book Drive
Feb 22, 2021	\$ 120	Valencia Johnson	Restricted	MLK Book Drive
Feb 22, 2021	\$ 24	Rachal Hatton	Restricted	MLK Book Drive
Feb 22, 2021	\$ 50	Mark Barnes	Restricted	MLK Book Drive
Feb 22, 2021	\$ 24	Taylor Roach	Restricted	MLK Book Drive
Feb 22, 2021	\$ 24	Lynn Catoe	Restricted	MLK Book Drive
Feb 22, 2021	\$ 24	Deborah Robertson	Restricted	MLK Book Drive
Feb 22, 2021	\$ 120	Jesica Mackey	Restricted	MLK Book Drive
Apr 21, 2021	\$ 100	Linda Wehril	Restricted	Aiken County First Steps
Apr 28, 2021	\$ 10	Catherine Morton	Restricted	Berkeley County First Steps
May 1, 2021	\$ 12	Catherine Morton	Restricted	Berkeley County First Steps
May 3, 2021	\$ 500	Marchelle Canright	Unrestricted	SC First Steps
May 17, 2021	\$ 25	Bethany Counts	Restricted	Newberry County First Steps
May 17, 2021	\$ 25	Susan Jones	Restricted	Horry County First Steps

Sub-Totals: \$ 37,974

GRAND TOTAL: \$ 37,974



To: First Steps Board of Trustees

From: Jennifer McConnell, Chair, Local Partnership Program and Grants Committee

Date: June 17, 2021

RE: Report of the Local Partnership Program and Grants Committee

1. **Action Item:** FY22 First Steps Program and Operational Guidelines –clarifying revision to *Operational Guidelines for Core Functions* **Note: motion in consent agenda**

Motion: The State Board of Trustees approves revising the FY22 First Steps Program and Operational Guidelines for Core Functions by adding language clarifying the existing requirement regarding “operation in a location accessible to the public” by adding the following:

a dedicated physical space in their county with appropriate signage that is accessible to the public and clients they serve. This will provide an official Local Partnership address that is open according to a set weekly schedule with publicized hours that are posted publicly. In addition, phone access will be available during regular business hours each week that includes voice mail and the capability to receive and return messages (phone, text, email, etc.) in a timely manner.

2. **Action Item:** Review and recommendation for State Board regarding Local Partnership FY22 Funding Formula grants - \$14.4 million total to be awarded (attachment- Projected Partnership Budgets FY22) **Note: motion in consent agenda**

Motion: The State Board approve the Local Partnership budgets for state funds as proposed in their Funding Formula grant applications and summarized in the attached report. Upon final grant application review after the fiscal year ends, corrective action plans may be issued as part the FY22 grant award process in cases where grant qualifications for funding were not met.

3. **Action Item:** Addition of programs to Board Approved Evidence Based List **Note: motion in consent agenda**

Motion: The State Board of Trustees Approves adding Healthy Steps and Family Connects to the First Steps Board Approved List of Evidence Based Programs.

Staff provided information that both programs complied with the requirements set by the State Board for “Evidence Based Programs” as documented on the tables attached. Dr. Shelley Canright moved that the committee recommend addition of these programs. John Hayes seconded the motion and it passed unanimously.

4. **Information Item: Targeted and Child Care Competitive Grants awards update**



Staff presented the committee an overview of all grants awarded to Local Partnerships. (See attached Summary Table of Grants Update.)

Attachments:

- FY 22 First Steps Program and Operational Guidelines – Section One
- Corrective Action Plan Update – June 2021
- Formula Funding Grant Summary by County
- Summary of Projected Local Partnership Budgets FY22
- Evidence Based Program List
- Programs Recommended for Evidence Based Designation Tables
- Targeted and Child Care Competitive Grants Summary Table



Board of Trustees

Local Partnership Program and Grants Committee Meeting

June 10, 2021
1:00 to 2:30 PM
Via Zoom
Meeting Minutes

Committee Members Present: Jennifer McConnell (chair), Shelley Canright, John Hayes

Committee Members Absent: Roger Pryor

Staff to Committee: Debbie Robertson, Mark Barnes, Derek Cromwell, Kathy Fitzgerald

Jennifer McConnell called the meeting to order at 1:00 PM.

1. **Action Item:** FY22 First Steps Program and Operational Guidelines –clarifying revision to *Operational Guidelines for Core Functions*

Motion: The State Board of Trustees approves revising the FY22 First Steps Program and Operational Guidelines for Core Functions by adding language clarifying the existing requirement regarding “operation in a location accessible to the public” by adding the following:

a dedicated physical space in their county with appropriate signage that is accessible to the public and clients they serve. This will provide an official Local Partnership address that is open according to a set weekly schedule with publicized hours that are posted publicly. In addition, phone access will be available during regular business hours each week that includes voice mail and the capability to receive and return messages (phone, text, email, etc.) in a timely manner.

The committee reviewed language to clarify the expectation for “operation in a location accessible to the public” and approved the addition as stated in the motion above. John Hayes made the motion, Shelley Canright seconded the motion and it passed unanimously

2. **Information Item:** Status of Local Partnership Corrective Action Plans

Staff reported on the progress made by those local partnerships who submitted a corrective action plan as required by their grant review. It is anticipated that all local partnerships will come into compliance with actions cited in their current corrective action plans. There may be additional continuing corrective action items required for monitoring in FY22 and these will be addressed in August once final Funding Formula Grant reviews are completed.



Mark Barnes, Director of Administration provided an update to the Committee regarding the Corrective Action Plans for two of the Local Partnerships who had items identified in their 2019 Financial Audits. There was general discussion about the situation. At this time there are no recommended financial penalties being recommended. These two plans should be finalized prior to the August Committee meeting. The Committee will be informed if there are other issues that have been identified that might cause recommended financial penalties at future meetings.

3. **Action Item:** Review and recommendation for State Board regarding Local Partnership FY22 Funding Formula grants - \$14.4 million total to be awarded (attachment- Projected Partnership Budgets FY22)

Motion: The State Board approve the Local Partnership budgets for state funds as proposed in their Funding Formula grant applications and summarized in the attached report. Upon final grant application review after the fiscal year ends, corrective action plans may be issued as part the FY22 grant award process in cases where grant qualifications for funding were not met.

Dr. Shelley Canright moved that the committee recommend approval of the Local Partnership budgets for state funds submitted in their grant applications. John Hayes seconded the motion and it passed unanimously.

4. **Action Item:** Addition of programs to Board Approved Evidence Based List

Motion: The State Board of Trustees Approves adding Healthy Steps and Family Connects to the First Steps Board Approved List of Evidence Based Programs.

Staff provided information that both programs complied with the requirements set by the State Board for “Evidence Based Programs” as documented on the tables attached. Dr. Shelley Canright moved that the committee recommend addition of these programs. John Hayes seconded the motion and it passed unanimously.

5. **Information Item: Targeted and Child Care Competitive Grants awards update**

Staff presented the committee an overview of all grants awarded to Local Partnerships. (See attached Summary Table of Grants Update.)

There being no further business the meeting adjourned by the Chair at 2:25 PM.

Attachments:

- FY 22 First Steps Program and Operational Guidelines – Section One
- Corrective Action Plan Update – June 2021



- Formula Funding Grant Summary by County
- Summary of Projected Local Partnership Budgets FY22
- Evidence Based Program List
- Programs Recommended for Evidence Based Designation Tables
- Targeted and Child Care Competitive Grants Summary Table



FIRST STEPS BOARD OF TRUSTEES LIST OF EVIDENCE BASED PROGRAMS

PROGRAM	DATE BOARD APPROVAL
4-Year-Old Kindergarten (half-day, full-day, extended-day)	6/16/17
Child Care Coaching/Quality Enhancement	6/16/17
Child Care Scholarships ¹	6/16/17
Child Care Training/Professional Development	6/16/17
Early Education for Children Under 4	6/16/17
Early Head Start	6/16/17
Head Start	6/16/17
Healthy Families	6/16/17
Incredible Years	6/16/17
Nurse-Family Partnership	6/16/17
Parent Child Interaction Therapy	6/16/17
Parents as Teachers	6/16/17
Reach Out and Read	6/16/17
Triple P ²	6/16/17
Early Identification and Referral	2/16/18
Early Steps to School Success	2/16/18
Imagination Library	2/16/18
Language Environment Analysis (LENA)	2/16/18
Raising a Reader ³	2/16/18
Nurturing Parenting Program	2/16/18
Parent Child Home	2/16/18
Conscious Discipline	8/17/18
Strengthening Families (3 - 5, 6 - 11)	8/17/18
Motheread/Fatheread	2/21/19
Quality Counts	2/21/19
Home Instruction for Parents of Preschool Youngsters (HIPPY)	4/26/19
Triple P - Universal	8/15/19
Ready 4K!	10/22/20
Healthy Steps	Pending
Family Connects	Pending



Note: all strategies meet the criteria of evidence-based only if they also follow the guidelines for fidelity as set forth in program manuals or key aspects of relevant research showing program effectiveness.

Endnotes

1. Expenditures on child care scholarships shall be considered evidence-based when formally linked with one or more additional evidence-based programs. Stand-alone scholarship expenditures, without formal connections to evidence-base companion strategies, shall be considered evidence-informed.
2. 2 Level 3 or above
3. Raising a Reader was shown to be effective when paired with parent literacy training, but not without parent literacy training

Program Recommended for First Steps Designation as Evidence Based

Strategy Name & Description	Criteria for Evidence Based ¹	Research Study	Study Outcomes
Healthy Steps	A-1	Johnston et al (2006)	<ul style="list-style-type: none"> • Meeting well-child visit recommendation • Increased breastfeeding initiation and duration • Reduced screen time for children • Increased safety practices in the home • Reduced use of extreme discipline
	A-1	Johnston et al (2004)	<ul style="list-style-type: none"> • Reduced prevalence of maternal depression at 3 months postpartum • Increased reading to infants
	A-1	Minkovitz et al (2007)	<ul style="list-style-type: none"> • Reduced odds of severe discipline • Increased odds of negotiation with child • Increased odds of reporting a concern regarding child's behavior • Increased odds of child reading books

Research Study References

Johnston BD, Huebner CE, Anderson ML, Tyll LT, Thompson RT. Healthy steps in an integrated delivery system. Arch Pediatr Adolesc Med. 2006;160:793-800.

Johnston BD, Huebner CE, Tyll LT, Barlow WE, Thompson RS. Expanding developmental and behavioral services for newborns in primary care. Am J Prev Med. 2004;26(4):356-366.

Minkovitz CS, Strobino D, Mistry KB, Scharfstein DO, Grason H, Hou W, Ialongo N, Guyer B. Healthy steps for young children: sustained results at 5.5 years. Pediatrics. 2007;120(3):e658-68.

¹ Note that all strategies will meet the criteria of evidence-based only if they also follow the guidelines for fidelity as set forth in program manuals or key aspects of relevant research showing program effectiveness.

FIRST STEP LEGISLATION - SECTION 59-152-25. Definitions.

(A) "Evidence-based program" means a program based on a clear and consistent program model that is designated as such by the South Carolina First Steps to School Readiness Board of Trustees because the program:

- (1)** (a) is grounded in published, peer-reviewed research that is linked to determined outcomes;
(b) employs well-trained and competent staff to whom the program provides continual professional development that is relevant to the specific model being delivered;
(c) demonstrates strong linkages to other community-based services; and
(d) is operated to ensure program fidelity; or
- (2)** is commonly recognized by experts in the field as such a program.

Registries/Clearinghouses of Evidence-Based Programs

Department of Health and Human Services' Administration for Children and Families' Home Visiting Evidence of Effectiveness (HomVEE):
<https://homvee.acf.hhs.gov/>

Substance Abuse and Mental Health Services Administration's (SAMHSA's) National Registry of Evidence Based Programs and Practices (NREPP): This is a searchable online registry of more than 250 interventions supporting mental health promotion, substance abuse prevention, and mental health and substance abuse treatment. Programs are pre-screened to ensure that at least one evaluation study meets the minimum criteria for review. At that point, programs are reviewed based upon rigor, effect size, program fidelity, and its conceptual framework. <https://www.samhsa.gov/nrepp>

Program Recommended for First Steps Designation as Evidence Based

Strategy Name & Description	Criteria for Evidence Based ¹	Research Study	Study Outcomes
Family Connects	A-1	Dodge et al (2014)	<ul style="list-style-type: none"> • Reduced use of emergency care for infants • Increase in positive parenting behaviors • Increased utilization of higher quality out-of-home child care • Reduced rates of maternal anxiety • Higher quality home environment
	A-1	Dodge et al (2019)	<ul style="list-style-type: none"> • Reduced child abuse investigations • Reduced rate of maternal anxiety or depression • Increased rate of community connections

Research Study References

Dodge KA, Goodman WB, Murphy RA, O'Donnell K, Sato Jeannine, Guptill S. Implementation and randomized controlled trial evaluation of universal postnatal nurse home visiting. *Am J Public Health*. 2014; 104(S1):s136-s143.

Dodge KA, Goodman WB, Bai Y, O'Donnell K, Murphy RA. Effect of a community agency-administered nurse home visitation program on program use and maternal and infant health outcomes: a randomized control triak. *JAMA Network Open*. 2019;2(11):1-11.

¹ Note that all strategies will meet the criteria of evidence-based only if they also follow the guidelines for fidelity as set forth in program manuals or key aspects of relevant research showing program effectiveness.

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**Projected
Local Partnership
Budget
Funding for
FY2022**



First Steps Dollars

Fiscal Year 2022 by the Numbers

\$14,435,225

State Funds Allocated to First Steps Local Partnerships 2021-2022

\$7,216,722

Total Projected Investment in SC First Steps High Intensity Programs

Percentage of State Funds Budgeted for High Intensity Programs

50%

\$34,327,403

Total Projected Investment leveraged through state funds, federal dollars, private funds, and in-kind donations by our 46 Local Partnerships as of May 2021



Statewide Projected to Serve

Fiscal Year 2022 by the Numbers

Projected to Serve for FY22:
Children, families, adults & centers **28,795** ▲

Projected to Serve for FY21:
Children, families, adults & centers **15,840**

Projected to serve for High Intensity
Programs FY22 **5,968** ▲

Projected to serve for High Intensity
Programs FY21 **3,984**

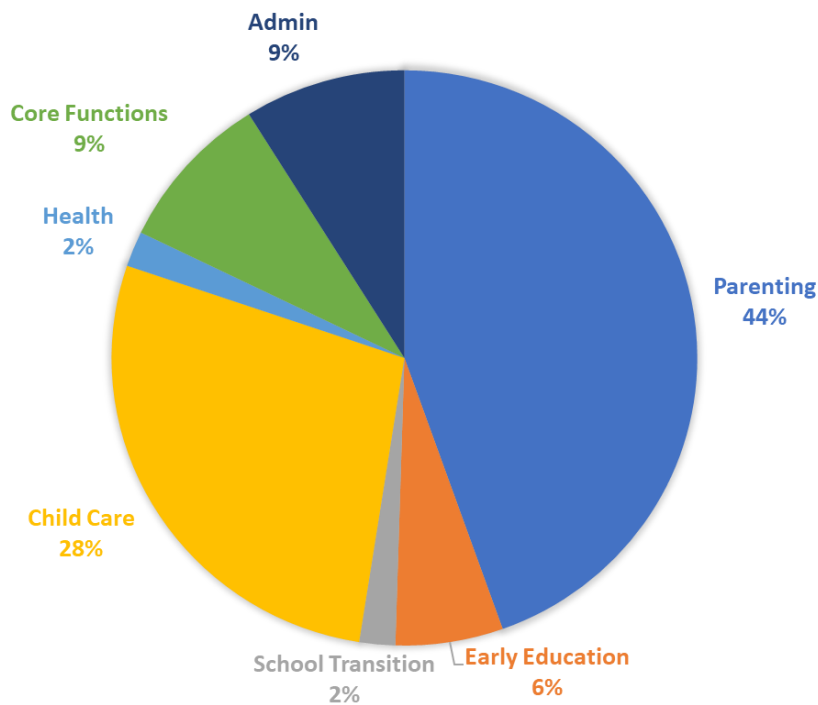


FY22 Budget & Projected to Serve for Local Partnerships

FY22 Investment by Program Type

Category	Investment
Parenting	\$6,423,885.00
Early Education	\$857,217.00
School Transitions	\$343,147.00
Child Care	\$4,015,383.00
Health	\$334,255.00
Core Function	\$1,240,699.00
Administration	\$1,241,639.00

FY22 FUNDING FOR FIRST STEPS LOCAL PARTNERHIPS BY PROGRAM TYPE



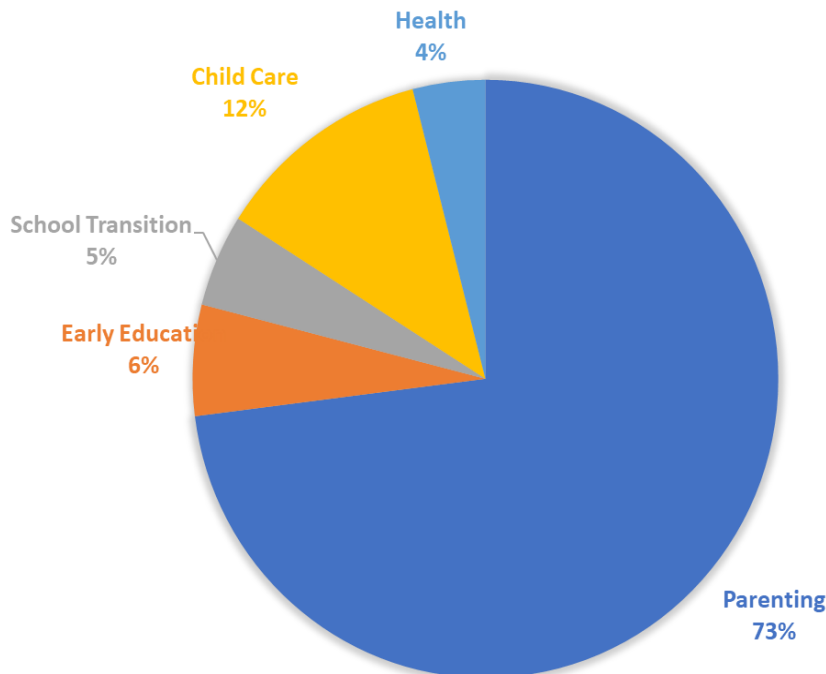


FY22 Budget & Projected to Serve for Local Partnerships

FY22 Projected to Serve by Program Type Families, Children, and Providers

Category	Projected to Serve
Parenting	20,675
Early Education	1,743
School Transitions	1,531
Child Care	3,280
Health	1,166
Total	28,395

DISTRIBUTION OF PROJECTED TO SERVE NUMBERS BY PROGRAM TYPE (%)



Highlights of FY22 Projected Budget

Top 5 Programs by Dollar Amount		
Program	Investment	% of Total Investment (Total Investment: \$34,327,403)
Parents As Teachers (201)	\$3,812,074.00	11%
Child Care Quality Enhancement (601) EB	\$1,618,833.00	5%
Child Care Training and Development (605) EB	\$1,243,439.00	4%
Child Care Scholarships	\$1,149,114.00	3%
Nurturing Parenting (223)	\$705,678.00	2%

Top 5 High Intensity Programs by Dollar Amount		
Program	Investment	% of High Intensity Program Investment (Total High Intensity Program Investment: \$7,216,722)
Parents As Teachers (201) EB	\$3,812,074.00	53%
Nurturing Parenting (223)	\$705,678.00	10%
Triple P (222) EB	\$557,606.00	8%
Early Head Start Programming (321) EB	\$380,562.00	5%
Early Identification & Referral(909) EB	\$300,286.00	4%

Highlights of FY22 Projected to Serve

Top 5 Programs by Projected to Serve		
Program	Projected to Serve	Local Partnerships
Reach Out & Read (219) EB	8,175	6 (13%)
Dolly Parton Imagination Library (212) EB	7,605	15 (33%)
Child Care Training & Development (605) EB	2,243	33 (72%)
Countdown to Kindergarten (406) EI	1,504	26 (57%)
Parents As Teachers (201) EB	939	26 (57%)

Top 5 High Intensity Programs by Projected to Serve		
Program	Investment	Local Partnerships
Countdown to Kindergarten (406) EI	1,504	26 (57%)
Enhanced Early Education (320)	942	3 (7%)
Parents As Teachers (201) EB	939	26 (57%)
Early Head Start Programming (321) EB	687	5 (11%)
Nurse Family Partnership (214) EB	517	7 (15%)



Summary of Projected FY22 Budget* by County

Abbeville County First Steps

Allocated Amount FY21: \$200,000.00 **Total Budget:** \$297,210.00
Anticipated Match: 48.6%

Administrative (13% Max):		Core Functions (12% Max):	
\$4,631.00	2.3%	\$18,037.00	9.0%

Total Non-Programmatic Funds (25% Max): \$22,668.00 11.4%

Programs:

Nurturing Parenting	\$157,894.00	
Childcare Training and Professional Development	\$19,438.00	
Total Programmatic Funds^:	\$177,332.00	88.6%
Total Projected Numbers Served:	35	

Aiken County First Steps

Allocated Amount FY21: \$431,622.00 **Total Budget:** \$551,150.00
Anticipated Match: 19.1%

Administrative (13% Max):		Core Functions (12% Max):	
\$28,377.00	6.6%	\$23,771.00	5.5%

Total Non-Programmatic Funds (25% Max): \$52,148.00 12.1%

Programs:

Parents as Teachers	\$92,175.00	
Dolly Parton Imagination Library	\$10,000.00	
Countdown to Kindergarten	\$22,764.00	
Childcare Quality Enhancements	\$70,820.00	
Childcare Training and Professional Development	\$32,483.00	
Scholarship Initiatives	\$108,670.00	
Healthy Families	\$42,034.00	
Total Programmatic Funds^:	\$378,946.00	87.9%
Total Projected Numbers Served:	657	

Allendale County First Steps

Allocated Amount FY21: \$200,000.00 **Total Budget:** \$248,300.00
Anticipated Match: 24.2%

*Predictions based on state Fund 55 for FY21 and do not include the budgeting of carry-forward funds
^All programmatic fund totals and programs expressed by county are solely based on state funds and do not reflect totals or programs supported by additional funding sources



Administrative (13% Max):		Core Functions (12% Max):	
\$16,098.00	8.0%	\$11,400.00	5.7%
Total Non-Programmatic Funds (25% Max):		\$27,498.00	13.7%

Programs:

Nurturing Parenting	\$109,957.00	
Child Care Training & Professional Development	\$16,341.00	
Child Care Scholarships	\$46,204.00	
Total Programmatic Funds^:	\$172,502.00	86.2%
Total Projected Numbers Served:	34	

Anderson County First Steps

Allocated Amount FY21: \$411,437.00 **Total Budget:** \$527,611.00
Anticipated Match: 26.2%

Administrative (13% Max):		Core Functions (12% Max):	
\$34,355.00	8.2%	\$32,253.00	7.7%
Total Non-Programmatic Funds (25% Max):		\$66,608.00	15.9%

Programs:

Triple P	\$234,318.00	
Raising a Reader (Enhanced)	\$30,762.00	
Early Education for Under 4	\$0.00	
Half Day 4K	\$67,999.00	
Countdown to Kindergarten	\$11,750.00	
Nurse Family Partnership	\$0.00	
Total Programmatic Funds^:	\$344,829.00	83.8%
Total Projected Numbers Served:	222	

Bamberg County First Steps

Allocated Amount FY21: \$200,000.00 **Total Budget:** \$327,530.00
Anticipated Match: 63.8%

Administrative (13% Max):		Core Functions (12% Max):	
\$16,822.00	8.4%	\$22,079.00	11.0%
Total Non-Programmatic Funds (25% Max):		\$38,901.00	19.4%

Programs:

Parents as Teachers	\$105,636.00
Child Care Training & Professional Development	\$27,894.00

*Predictions based on state Fund 55 for FY21 and do not include the budgeting of carry-forward funds
^All programmatic fund totals and programs expressed by county are solely based on state funds and do not reflect totals or programs supported by additional funding sources



Child Care Scholarships	\$27,569.00	
Total Programmatic Funds^:	\$161,099.00	80.5%
Total Projected Numbers Served:	51	

Barnwell County First Steps

Allocated Amount FY21: \$200,000.00	Total Budget: \$200,000.00
Anticipated Match: 93.5%	

Administrative (13% Max):	Core Functions (12% Max):	
\$6,797.00 3.4%	\$8,574.00 4.3%	
Total Non-Programmatic Funds (25% Max):	\$15,371.00	7.7%

Programs:

Parents as Teachers	\$59,825.00	
Countdown to Kindergarten	\$12,299.00	
Childcare Quality Enhancement	\$14,884.00	
Childcare Training and Professional Development	\$17,412.00	
Scholarship Initiatives	\$80,209.00	
Total Programmatic Funds^:	\$184,629.00	92.3%
Total Projected Numbers Served:	109	

Beaufort County First Steps

Allocated Amount FY21: \$405,174.00	Total Budget: \$528,719.00
Anticipated Match: 30.7%	

Administrative (13% Max):	Core Functions (12% Max):	
\$27,250.00 6.7%	\$32,064.00 7.9%	
Total Non-Programmatic Funds (25% Max):	\$59,314.00	14.6%

Programs:

Parents as Teachers	\$122,664.00	
Count Down to Kindergarten	\$4,900.00	
Child Care Quality Enhancement	\$128,208.00	
Child Care Training & Professional Development	\$50,785.00	
Early Intervention and Referral	\$39,303.00	
Total Programmatic Funds^:	\$345,860.00	85.4%
Total Projected Numbers Served:	342	

Berkeley County First Steps

Allocated Amount FY21: \$492,401.00	Total Budget: \$849,893.00
Anticipated Match: 29.97%	

*Predictions based on state Fund 55 for FY21 and do not include the budgeting of carry-forward funds
^All programmatic fund totals and programs expressed by county are solely based on state funds and do not reflect totals or programs supported by additional funding sources



Administrative (13% Max):
\$44,330.00 8.57%

Core Functions (12% Max):
\$39,078.00 8.95%

Total Non-Programmatic Funds (25% Max): \$83,408.00 17.5%

Programs:

Parents as Teachers	\$252,686.00	
Countdown to Kindergarten	\$7,370.00	
Child Care Quality Enhancement	\$35,467.00	
Child Care Training & Professional Dev	\$16,308.00	
Scholarship Initiatives	\$9,578.00	
Early Identification and Referral	\$71,675.00	
HIPPY	\$12,908.00	
Nurturing Parenting	\$3,001.00	
Total Programmatic Funds^:	\$408,993.00	83.0%
Total Projected Numbers Served:	249	

Calhoun County First Steps

Allocated Amount FY21: \$200,000.00

Total Budget: \$313,945.00

Anticipated Match: 32.5%

Administrative (13% Max):
\$23,234.00 11.4%

Core Functions (12% Max):
\$20,329.00 10.4%

Total Non-Programmatic Funds (25% Max): \$43,563.00 21.8%

Programs:

Parents as Teachers	\$132,380.00	
Imagination Library	\$2,003.00	
Countdown to Kindergarten	\$22,054.00	
Total Programmatic Funds^:	\$156,437.00	78.2%
Total Projected Numbers Served:	300	

Charleston County First Steps

Allocated Amount FY21: \$703,985.00

Total Budget: \$2,670,712.00

Anticipated Match: 26.9%

Administrative (13% Max):
\$76,600.00 10.9%

Core Functions (12% Max):
\$85,210.00 6.1%

Total Non-Programmatic Funds (25% Max): \$161,810.00 17.0%

Programs:

Parents as Teachers	\$352,866.00
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*Predictions based on state Fund 55 for FY21 and do not include the budgeting of carry-forward funds

^All programmatic fund totals and programs expressed by county are solely based on state funds and do not reflect totals or programs supported by additional funding sources



Other Literacy (Trident Literacy & Raising a Reader)	\$63,341.00	
Child Care Quality Enhancement Grants	\$71,096.00	
Child Care Training & Professional Development	\$27,352.00	
Early Head Start	\$27,520.00	
Total Programmatic Funds^:	\$542,175.00	77.0%
Total Projected Numbers Served:	346	

Cherokee County First Steps

Allocated Amount FY21: \$200,000.00 **Total Budget:** \$552,269.00
Anticipated Match: 159.13%

Administrative (13% Max):		Core Functions (12% Max):	
\$17,245.00	8.6%	\$18,786.00	9.4%
Total Non-Programmatic Funds (25% Max):		\$36,031.00	18.0%

Programs:

Imagination Library	\$24,000.00	
Parent Training – Lena/Talk to Me	\$77,782.00	
Child Care Training & Professional Dev.	\$61,937.00	
Countdown to Kindergarten	\$250.00	
Total Programmatic Funds^:	\$163,969.00	82.0%
Total Projected Numbers Served:	2,609	

Chester County First Steps

Allocated Amount FY21: \$200,000.00 **Total Budget:** \$238,934.00
Anticipated Match: 18.7%

Administrative (13% Max):		Core Functions (12% Max):	
\$21,645.00	10.8%	\$18,986.00	9.5%
Total Non-Programmatic Funds (25% Max):		\$40,631.00	20.3%

Programs:

Nurturing Parenting	\$102,722.00	
Childcare Training & Professional Development	\$56,647.00	
Total Programmatic Funds^:	\$159,369.00	79.7%
Total Projected Numbers Served:	80	

Chesterfield County First Steps

Allocated Amount FY21: \$200,000.00 **Total Budget:** \$390,261.00
Anticipated Match: 95.1%

Administrative (13% Max):	Core Functions (12% Max):
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*Predictions based on state Fund 55 for FY21 and do not include the budgeting of carry-forward funds
^All programmatic fund totals and programs expressed by county are solely based on state funds and do not reflect totals or programs supported by additional funding sources



\$18,386.00 9.2% \$6,780.00 3.4%

Total Non-Programmatic Funds (25% Max): \$25,148.00 12.6%

Programs:

Full Day 4K		\$157,046.00	
Imagination Library (Dolly Parton)		\$2,000.00	
Nurse Family Partnership		\$3,938.00	
Nutrition Program		\$11,868.00	
Total Programmatic Funds^:		\$174,852.00	87.4%
Total Projected Numbers Served:		125	

Clarendon County First Steps

Allocated Amount FY21: \$200,000.00

Total Budget: \$311,148.00

Anticipated Match: 44.6%

Administrative (13% Max):

Core Functions (12% Max):

\$13,363.00 6.2% \$14,057.00 6.5%

Total Non-Programmatic Funds (25% Max): \$27,420.00 12.7%

Programs:

Parents as Teachers		\$121,937.00	
Imagination Library		\$7,148.00	
Countdown to Kindergarten		\$20,109.00	
Childcare Training & Professional Development		\$23,386.00	
Total Programmatic Funds^:		\$172,580.00	86.3%
Total Projected Numbers Served:		248	

Colleton County First Steps

Allocated Amount FY21: \$200,000.00

Total Budget: \$288,954.00

Anticipated Match: 39.1%

Administrative (13% Max):

Core Functions (12% Max):

\$9,544.00 4.8% \$7,355.00 3.7%

Total Non-Programmatic Funds (25% Max): \$16,899.00 8.5%

Programs:

Parents as Teachers		\$126,566.00	
Countdown to Kindergarten		\$1,500.00	
Childcare Training		\$13,295.00	
Scholarship Initiatives		\$41,740.00	
Total Programmatic Funds^:		\$183,101.00	91.5%

*Predictions based on state Fund 55 for FY21 and do not include the budgeting of carry-forward funds

^All programmatic fund totals and programs expressed by county are solely based on state funds and do not reflect totals or programs supported by additional funding sources



Total Projected Numbers Served: 167

Darlington County First Steps

Allocated Amount FY21: \$204,420.00 **Total Budget:** \$440,001.40
Anticipated Match: 35.34%

Administrative (13% Max): \$19,252.00 9.42% **Core Functions (12% Max):** \$16,373.00 8.01%

Total Non-Programmatic Funds (25% Max): \$35,625.00 17.43%

Programs:

Parents As Teachers	\$81,922.00	
Mother Read/Father Read	\$25,106.00	
Reach Out and Read	\$28,472.00	
Strengthening Families	\$0.00	
CTK	\$11,194.00	
Public Health	\$11,142.00	
Health & Human Services	\$10,959.00	
Total Programmatic Funds^:	\$168,795.00	82.6%
Total Projected Numbers Served:	655	

Dillon County First Steps

Allocated Amount FY21: \$200,000.00 **Total Budget:** \$262,831.00
Anticipated Match: 31.4%

Administrative (13% Max): \$21,805.00 10.9% **Core Functions (12% Max):** \$17,404.00 8.7%

Total Non-Programmatic Funds (25% Max): \$39,209.00 19.6%

Programs:

Nurturing Parenting	\$61,608.00	
Raising a Reader	\$23,730.00	
Quality Enhancement	\$51,792.00	
Child Care Training and Professional Development	\$23,661.00	
Total Programmatic Funds^:	\$160,791.00	80.4%
Total Projected Numbers Served:	136	

Dorchester County First Steps

Allocated Amount FY21: \$290,468.00 **Total Budget:** \$386,488.00
Anticipated Match: 30.4%

*Predictions based on state Fund 55 for FY21 and do not include the budgeting of carry-forward funds
^All programmatic fund totals and programs expressed by county are solely based on state funds and do not reflect totals or programs supported by additional funding sources



Administrative (13% Max):		Core Functions (12% Max):	
\$30,438.00	10.5%	\$30,507.00	10.5%
Total Non-Programmatic Funds (25% Max):		\$60,945.00	21.0%

Programs:

Parents as Teachers	\$132,592.00	
Nurturing Parenting	\$816.00	
Quality Enhancement	\$44,020.00	
Child Care Training & Prof. Dev.	\$27,189.00	
Scholarships	\$17,237.00	
Early Identification and Referral	\$7,669.00	
Total Programmatic Funds^:	\$229,523.00	79.0%
Total Projected Numbers Served:	358	

Edgefield County First Steps

Allocated Amount FY21: \$200,000.00 **Total Budget:** \$330,001.00
Anticipated Match: 57.1%

Administrative (13% Max):		Core Functions (12% Max):	
\$20,880.00	9.9%	\$14,919.00	7.1%
Total Non-Programmatic Funds (25% Max):		\$35,799	17.0%

Programs:

Imagination Library	\$9,164.00	
Nurse Family Partnership	\$26,164.00	
Nurturing Parenting	\$7,329.00	
Early Childhood Education	\$44,829.00	
Child Care Quality Enhancement	\$24,658.00	
Child Care Training & Professional Development	\$16,233.00	
Child Care Scholarships	\$35,824.00	
Total Programmatic Funds^:	\$164,201.00	82.1%
Total Projected Numbers Served:	312	

Fairfield County First Steps

Allocated Amount FY21: \$200,000.00 **Total Budget:** \$310,671.00
Anticipated Match: 22.9%

Administrative (13% Max):		Core Functions (12% Max):	
\$24,558.00	12.6%	\$9,835.00	6.4%
Total Non-Programmatic Funds (25% Max):		\$34,393.00	19.0%

*Predictions based on state Fund 55 for FY21 and do not include the budgeting of carry-forward funds
^All programmatic fund totals and programs expressed by county are solely based on state funds and do not reflect totals or programs supported by additional funding sources



Programs:

Parents as Teachers	\$70,151.00	
Other Family Literacy (1000 Books Before Kindergarten)	\$9,931.00	
Imagination Library	\$6,503.00	
Countdown to Kindergarten	\$20,742.00	
Scholarship Initiatives	\$35,845.00	
Quality Enhancement	\$22,435.00	
Total Programmatic Funds^:	\$165,607.00	82.8%
Total Projected Numbers Served:	445	

Florence County First Steps

Allocated Amount FY21: \$410,110.00 **Total Budget:** \$635,842.00
Anticipated Match: 15.4%

Administrative (13% Max): **Core Functions (12% Max):**
 \$32,213.00 7.9% \$49,023.00 12.0%

Total Non-Programmatic Funds (25% Max): \$81,236.00 19.9%

Programs:

Parent Child - Home	\$45,000.00	
Childcare Quality Enhancements	\$93,310.00	
Childcare Training and Professional Dev.	\$83,777.00	
Scholarship Initiative	\$102,789.00	
Endowed Scholarships Initiatives	\$3,997.00	
Total Programmatic Funds^:	\$328,873.00	80.2%
Total Projected Numbers Served:	197	

Georgetown County First Steps

Allocated Amount FY21: \$200,000.00 **Total Budget:** \$251,447.00
Anticipated Match: 25.7%

Administrative (13% Max): **Core Functions (12% Max):**
 \$16,050.00 8.0% \$20,341.00 10.2%

Total Non-Programmatic Funds (25% Max): \$36,391.00 18.2%

Programs:

Triple P	\$38,000.00	
Child Care Training & Professional Development	\$29,628.00	
Child Care Scholarships	\$95,981.00	
Total Programmatic Funds^:	\$163,609.00	81.8%
Total Projected Numbers Served:	63	

Greenville County First Steps

*Predictions based on state Fund 55 for FY21 and do not include the budgeting of carry-forward funds
 ^All programmatic fund totals and programs expressed by county are solely based on state funds and do not reflect totals or programs supported by additional funding sources



Allocated Amount FY21: \$1,029,244.00
Anticipated Match: 132.7%

Total Budget: \$2,395,527.00

Administrative (13% Max): \$99,458.00 9.7%
Core Functions (12% Max): \$79,322.00 7.7%

Total Non-Programmatic Funds (25% Max): \$178,780.00 17.4%

Programs:

Nurse Family Partnership	\$100,000.00	
Raising a Reader	\$50,000.00	
Nurturing Parenting	\$50,000.00	
3k Enhancement	\$45,000.00	
Child Care Training & Prof. Dev.	\$214,887.00	
Triple P	\$305,577.00	
Imagination Library	\$35,000.00	
Reach Out and Read	\$50,000.00	
Total Programmatic Funds^:	\$850,464.00	82.6%
Total Projected Numbers Served:	6857	

Greenwood County First Steps

Allocated Amount FY21: \$250,538.00
Anticipated Match: 41.2%

Total Budget: \$361,745.00

Administrative (13% Max): \$16,732.00 6.7%
Core Functions (12% Max): \$11,089.00 4.4%

Total Non-Programmatic Funds (25% Max): \$27,821.00 11.1%

Programs:

Nurturing Parenting	\$151,875.00	
Child Care Training & Professional Development	\$70,842.00	
Total Programmatic Funds^:	\$222,717.00	88.9%
Total Projected Numbers Served:	80	

Hampton County First Steps

Allocated Amount FY21: \$200,000.00
Anticipated Match: 14.0%

Total Budget: \$230,107.00

Administrative (13% Max): \$19,602.00 9.8%
Core Functions (12% Max): \$18,777.00 9.4%

Total Non-Programmatic Funds (25% Max): \$38,379.00 19.2%

*Predictions based on state Fund 55 for FY21 and do not include the budgeting of carry-forward funds

^All programmatic fund totals and programs expressed by county are solely based on state funds and do not reflect totals or programs supported by additional funding sources



Programs:

Parents as Teachers	\$101,006.00	
Countdown to Kindergarten	\$1,418.00	
Child Care Training & Professional Development	\$18,481.00	
Scholarship Initiatives	\$40,716.00	
Total Programmatic Funds^:	\$161,621.00	80.8%
Total Projected Numbers Served:	60	

Horry County First Steps

Allocated Amount FY21: \$ \$687,925 **Total Budget:** \$756,698.00
Anticipated Match: 15.2%

Administrative (13% Max): \$66,508 9.7% **Core Functions (12% Max):** \$91,327 13.3%

Total Non-Programmatic Funds (25% Max): \$157,835 23%

Programs:

Parents as Teachers	\$213,730	
Other Family Literacy/Literacy Education	-0-	
Family Literacy	-0-	
Raising A Reader	\$34,992	
Early Education Art Program	\$16,580	
Child Care Quality Enhancement	\$160,565	
Child Care Training & Professional Development	\$24,407	
PASOS	\$79,816	
Total Programmatic Funds^:	\$530,090	77.1%
Total Projected Numbers Served:	2009	

Jasper County First Steps

Allocated Amount FY21: \$200,000.00 **Total Budget:** \$343,444.00
Anticipated Match: 59.2%

Administrative (13% Max): \$12,780.00 6.7% **Core Functions (12% Max):** \$9,365.00 5.0%

Total Non-Programmatic Funds (25% Max): \$22,145.00 11.7%

Programs:

Parents as Teachers	\$122,020.00	
Countdown to Kindergarten	\$5,240.00	
Child Care Training & Professional Development	\$11,543.00	
Scholarship Initiatives	\$9,155.00	
Early Identification and Referral	\$29,897.00	
Total Programmatic Funds^:	\$177,855.00	88.9%

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Total Projected Numbers Served: 551

Kershaw County First Steps

Allocated Amount FY21: \$200,000.00

Total Budget: \$231,984.00

Anticipated Match: 16.0%

Administrative (13% Max):

\$18,269.00

9.1%

Core Functions (12% Max):

\$22,886.00

11.4%

Total Non-Programmatic Funds (25% Max):

\$41,155.00

20.5%

Programs:

Parents as Teachers

\$79,214.00

Child Care Quality Enhancement

\$34,307.00

Countdown to Kindergarten

\$14,928.00

Raising a Reader

\$30,396.00

Total Programmatic Funds^:

\$158,845.00

79.4%

Total Projected Numbers Served:

42

Lancaster County First Steps

Allocated Amount FY21: \$207,432.00

Total Budget: \$2,349,351.00

Anticipated Match: 967.2%

Administrative (13% Max):

\$16,701.00

8.2%

Core Functions (12% Max):

\$14,388.00

7.1%

Total Non-Programmatic Funds (25% Max):

\$31,089.00

15.3%

Programs:

Imagination Library (Dolly Parton)

\$30,468.00

Incredible Years Parenting

\$35,672.00

Early Head Start-Child Care Partnership

\$2,816.00

Countdown to Kindergarten

\$24,958.00

Nutrition Programs (Backpack Feeding)

\$19,751.00

Early Identification and Referral

\$62,679.00

Total Programmatic Funds^:

\$176,344.00

85.0%

Total Projected Numbers Served:

2,009

Laurens County First Steps

Allocated Amount FY21: \$200,000.00

Total Budget: \$271,979.00

Anticipated Match: 19.4%

Administrative (13% Max):

\$8,900.00

4.5%

Core Functions (12% Max):

\$3,959.00

2.0%

*Predictions based on state Fund 55 for FY21 and do not include the budgeting of carry-forward funds

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Total Non-Programmatic Funds (25% Max): \$12,859.00 6.5%

Programs:

Parents as Teachers	\$78,253.00	
Childcare Training & Professional Dev.	\$13,105.00	
Scholarship Initiatives	\$95,447.00	
Reach Out and Read	\$336.00	
Total Programmatic Funds^:	\$187,141.00	93.5%
Total Projected Numbers Served:	553	

Lee County First Steps

Allocated Amount FY21: \$200,000.00 **Total Budget:** \$1,513,685.00
Anticipated Match: 228.8%

Administrative (13% Max):		Core Functions (12% Max):	
\$10,559.00	6.5%	\$18,604.00	9.3%

Total Non-Programmatic Funds (25% Max): \$29,163.00 15.8%

Programs:

Early Steps	\$35,661.00	
Parent Training (Blue Print Parent Café)	\$3,886.00	
Countdown to Kindergarten	\$8,221.00	
Childcare Training & Professional Dev.	\$15,710.00	
Scholarship Initiatives	\$62,671.00	
Community Education	\$8,755.00	
DES	\$35,934.00	
Total Programmatic Funds^:	\$170,838.00	85.4%
Total Projected Numbers Served:	268	

Lexington County First Steps

Allocated Amount FY21: \$594,362.00 **Total Budget:** \$1,064,578.00
Match: 66.68%

Administrative (13% Max):		Core Functions (12% Max):	
\$41,248.00	6.83%	\$66,801.00	11.07%

Total Non-Programmatic Funds (25% Max): \$108,049.00 17.9%

Programs:

Parents as Teachers	\$397,226.00
Countdown to Kindergarten	\$29,837.00
BOOST	\$33,941.00
Childcare Training and Professional Dev.	\$25,309.00

*Predictions based on state Fund 55 for FY21 and do not include the budgeting of carry-forward funds
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Total Programmatic Funds^: \$486,313.00 81.8%
Total Projected Numbers Served: 734

Marion County First Steps

Allocated Amount FY21: \$200,000.00 **Total Budget:** \$274,649.00
Anticipated Match: 24.8%

Administrative (13% Max): \$9,496.00 4.7% **Core Functions (12% Max):** \$22,196.00 11.1%

Total Non-Programmatic Funds (25% Max): \$31,692.00 15.8%

Programs:

Literacy Program	\$19,132.00	
Raising a Reader	\$22,632.00	
Raising a Reader 4K	\$12,900.00	
Childcare Quality Enhancement Grants	\$21,698.00	
Childcare Training & Prof. Dev.	\$12,348.00	
Scholarship Initiatives	\$79,598.00	
Total Programmatic Funds^:	\$168,308.00	84.2%
Total Projected Numbers Served:	545	

Marlboro County First Steps

Allocated Amount FY21: \$200,000.00 **Total Budget:** \$276,874.00
Anticipated Match: 36.0%

Administrative (13% Max): \$6,416.00 3.2% **Core Functions (12% Max):** \$14,164.00 7.1%

Total Non-Programmatic Funds (25% Max): \$20,580.00 10.3%

Programs:

Parents as Teachers	\$80,349.00	
Child Care Training & Professional Development	\$11,081.00	
Child Care Scholarships SC DSS	\$15,163.00	
Total Programmatic Funds^:	\$106,593.00	53.3%
Total Projected Numbers Served:	355	

McCormick County First Steps

Allocated Amount FY21: \$200,000.00 **Total Budget:** \$315,998.00
Anticipated Match: 58.0%

Administrative (13% Max): **Core Functions (12% Max):**

*Predictions based on state Fund 55 for FY21 and do not include the budgeting of carry-forward funds
^All programmatic fund totals and programs expressed by county are solely based on state funds and do not reflect totals or programs supported by additional funding sources



\$13,888.00 6.9% \$9,230.00 4.6%

Total Non-Programmatic Funds (25% Max): \$23,118.00 11.5%

Programs:

Library Based Literacy	\$3,777.00	
Dolly Parton Imagination Library	\$4,177.00	
Nurturing Parenting	\$38,696.00	
Early Education Children Under 4	\$83,128.00	
Countdown to Kindergarten	\$6,397.00	
Scholarships Initiatives	\$40,707.00	
Total Programmatic Funds^:	\$176,882.00	88.4%
Total Projected Numbers Served:	182	

Newberry County First Steps

Allocated Amount FY21: \$200,000.00

Total Budget: \$270,168.00

Anticipated Match: 27.8%

Administrative (13% Max):
\$22,997.00 11.2%

Core Functions (12% Max):
\$23,774.00 11.5%

Total Non-Programmatic Funds (25% Max): \$46,771.00 22.7%

Programs:

Parents As Teachers	\$73,722.00	
Library Based Programs	\$14,483.00	
Reach Out and Read	\$6,194.00	
Countdown to Kindergarten	\$18,674.00	
Childcare Quality Enhancement	\$21,612.00	
Childcare Training & Prof. Dev. (In-House)	\$17,966.00	
HIPPY	\$578.00	
Total Programmatic Funds^:	\$153,229.00	76.6%
Total Projected Numbers Served:	1672	

Oconee County First Steps

Allocated Amount FY21: \$200,000.00

Total Budget: \$243,656.00

Anticipated Match: 21.8%

Administrative (13% Max):
\$13,054.00 6.5%

Core Functions (12% Max):
\$14,816.00 7.4%

Total Non-Programmatic Funds (25% Max): \$27,870.00 13.9%

Programs:

*Predictions based on state Fund 55 for FY21 and do not include the budgeting of carry-forward funds

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Healthy Families	\$61,887.00	
Dolly Parton Imagination Library	\$9,328.00	
Triple P	\$23,911.00	
Child Care Training & Professional Development	\$17,208.00	
Scholarship Initiatives	\$59,796.00	
Total Programmatic Funds^:	\$172,130.00	86.1%
Total Projected Numbers Served	909	

Orangeburg County First Steps

Allocated Amount FY21: \$282,807.00 **Total Budget:** \$418,132.00
Anticipated Match: 15.14%

Administrative (13% Max):	Core Functions (12% Max):
\$25,578.00 9.04%	\$31,306.00 11.07%

Total Non-Programmatic Funds (25% Max): \$56,884.00 20.11%

Programs:

Parents as Teachers	\$129,001.00	
Countdown to Kindergarten	\$12,024.00	
Reading Rocks	\$13,888.00	
Childcare Quality Enhancements	\$29,089.00	
Childcare Training Prof. Dev	\$26,089.00	
HIPPY	\$11,332.00	
Raising a Reader	\$4,500.00	
Total Programmatic Funds^:	\$225,923.00	79.9%
Total Projected Numbers Served:	278	

Pickens County First Steps

Allocated Amount FY21: \$207,514.00 **Total Budget:** \$360,768.00
Anticipated Match: 26.7%

Administrative (13% Max):	Core Functions (12% Max):
\$22,326.00 10.8%	\$20,194.00 9.7%

Total Non-Programmatic Funds (25% Max): \$42,520.00 20.5%

Programs:

Parents as Teachers	\$101,589.00	
Raising A Reader-enhanced	\$15,265.00	
Book Flood	\$19,761.00	
Early Steps Identification	\$28,379.00	
Total Programmatic Funds^:	\$164,994.00	79.5%
Total Projected Numbers Served:	796	

*Predictions based on state Fund 55 for FY21 and do not include the budgeting of carry-forward funds
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Allocated Amount FY21: \$901,424.00 **Total Budget:** \$3,341,625.00
Anticipated Match: 270.7%

Administrative (13% Max): \$87,040.00 9.7% **Core Functions (12% Max):** \$56,958.00 6.3%

Total Non-Programmatic Funds (25% Max): \$143,998.00 16.0%

Programs:

Parents as Teachers	\$212,989.00	
HIPPY	\$16,621.00	
Early Head Start	\$237,546.00	
Childcare Quality Enhancements	\$228,499.00	
Childcare Training and Professional Dev.	\$61,771.00	
Total Programmatic Funds^:	\$757,426.00	84.0%
Total Projected Numbers Served:	389	

Saluda County First Steps

Allocated Amount FY21: \$200,000.00 **Total Budget:** \$278,382.00
Anticipated Match: 33.0%

Administrative (13% Max): \$21,433.00 10.0% **Core Functions (12% Max):** \$19,941.00 9.0%

Total Non-Programmatic Funds (25% Max): \$41,374.00 19.0%

Programs:

Nurturing Parenting	\$21,780.00	
Enhanced Early Education	\$62,073.00	
Child Care Training and Professional Development	\$26,442.00	
Nurse Family Partnership	\$26,452.00	
Library Based Programs	\$21,879.00	
Total Programmatic Funds^:	\$158,626.00	79.3%
Total Projected Numbers Served:	101	

Spartanburg County First Steps

Allocated Amount FY21: \$729,917.00 **Total Budget:** \$5,858,093.00
Anticipated Match: 546.9%

Administrative (13% Max): \$85,354.00 11.7% **Core Functions (12% Max):** \$75,471.00 10.3%

Total Non-Programmatic Funds (25% Max): \$160,825.00 22.0%

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Programs:

EHS Programming	\$114,969.00	
Child Care Quality Enhancement	\$454,123.00	
Total Programmatic Funds^:	\$569,092.00	78.0%
Total Projected Numbers Served:	1123	

Sumter County First Steps

Allocated Amount FY21: \$353,310.00 **Total Budget:** \$440,184.00
Anticipated Match: 24.6%

Administrative (13% Max):		Core Functions (12% Max):	
\$24,959.00	7.1%	\$23,234.00	6.6%

Total Non-Programmatic Funds (25% Max): \$48,193.00 13.7%

Programs:

Parents as Teachers	\$186,600.00	
Imagination Library	\$9,700.00	
Childcare Training and Prof Dev.	\$48,020.00	
Scholarship Initiatives	\$60,797.00	
Total Programmatic Funds^:	\$305,117.00	86.3%
Total Projected Numbers Served	252	

Union County First Steps

Allocated Amount FY21: \$200,000.00 **Total Budget:** \$261,756.00
Anticipated Match: 29.1%

Administrative (13% Max):		Core Functions (12% Max):	
\$20,606.00	10.3%	\$20,230.00	10.1%

Total Non-Programmatic Funds (25% Max): \$40,836.00 20.4%

Programs:

Imagination Library	\$8,282.00	
Parents as Teachers	\$146,136.00	
Countdown to Kindergarten	\$265.00	
Child Care Training and Professional Dev.	\$4,481.00	
Total Programmatic Funds^:	\$159,164.00	79.6%
Total Projected Numbers Served:	1075	

Williamsburg County First Steps

Allocated Amount FY21: \$200,000.00 **Total Budget:** \$281,745.00
Anticipated Match: 40.9%

*Predictions based on state Fund 55 for FY21 and do not include the budgeting of carry-forward funds
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Administrative (13% Max):	Core Functions (12% Max):	
\$13,905.00 7.0%	\$16,332.00 8.2%	
Total Non-Programmatic Funds (25% Max):	\$30,237.00	15.2%

Programs:

Imagination Library	\$9,901.00	
Parents as Teachers	\$96,006.00	
Countdown to Kindergarten	\$20,106.00	
Child Care Training and Professional Dev.	\$43,750.00	
Total Programmatic Funds^:	\$169,763.00	84.9%
Total Projected Numbers Served:	508	

York County First Steps

Allocated Amount FY21: \$448,567.00	Total Budget: \$1,272,328.00
Anticipated Match: 164.9%	

Administrative (13% Max):	Core Functions (12% Max):	
\$31,443.00 7.0%	\$30,726.00 6.8%	
Total Non-Programmatic Funds (25% Max):	\$62,169.00	13.8%

Programs:

Parents as Teachers	\$142,833.00	
Childcare Quality Enhancements	\$88,863.00	
Childcare Training & Professional Dev.	\$38,858.00	
Scholarship Initiatives	\$32,472.00	
Countdown to Kindergarten	\$20,795.00	
Nurse Family Partnership	\$62,577.00	
Total Programmatic Funds^:	\$386,398.00	86.1%
Total Projected Numbers Served:	631	

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Targeted and Competitive Grants Awarded to Local Partnerships for FY2021-2022

Due to successfully securing additional public and private funding, South Carolina First Steps was able to offer multiple opportunities for local First Steps partnerships to apply for funding *in addition to their formula grant allocation*, in order to establish or expand programs as well as fulfill legislative duties to serve as a local portal for services and a community convener around the needs of preschool children.

**We had sufficient resources to fund each Local Partnership request,
with most requests funded at 100%.**

Local Partnerships have been notified of their preliminary award amounts. Any remaining carryforward of grant funding from the prior year (FY2020-2021) will be deducted from the partnership's final award amount unless the Local Partnership can provide justification of the need for additional funding.

Core Function Support

All eligible Local Partnerships were able to apply for \$1,000 in Preschool Development Grant funding to: 1) solicit local input to the state's birth-through-five needs assessment and strategic plan via survey distribution and convening focus groups; and 2) convene their local board and other stakeholders, if desired, to support implementation of their Local Partnership's Comprehensive Plan. To date, 42 of 44 eligible partnerships have applied (see chart).

AmeriCorps Parent Educator Positions

Via an AmeriCorps grant, SC First Steps offered Local Partnerships the opportunity to receive both Member positions and funding to deliver the Home Instruction Program for Preschool Youngsters (HIPPY) evidence-based home visitation model with parents/caregivers of First Steps 4K students. Each position is supported by \$7,000 in Preschool Development Grant funding to the Local Partnership. South Carolina First Steps funds the living allowances and other support costs of the AmeriCorps Members directly, with funding from the SC Service Commission. Parent Educator Members serve 900 hours per year. Each Local Partnership that requested Parent Educator Members received awards.

County	Continuing or New Site	Parent Educator Positions	Preliminary Grant Award
Barnwell	Continuing	1	\$7,000
Berkeley	Continuing	1	\$7,000
Hampton	New	1	\$7,000
Horry	Continuing	2	\$14,000
Marion	Continuing	3	\$21,000
Marlboro	New	1	\$7,000
Newberry	Continuing	1	\$7,000
Orangeburg	Continuing	1	\$7,000
Richland	Continuing	3	\$21,000
Total		14	\$98,000

AmeriCorps Family and Community Engagement positions

Local First Steps Partnerships are provided the opportunity to request AmeriCorps Members in a variety of service types – 1,200 hours/year, 900 hours/year, 675 hours/year, or 450 hours/year – to support the Local Partnership’s programs, community outreach, and core function activities. Each Local Partnership that requested Family and Community Engagement Members received awards.

County	Continuing or New Site	Family and Community Engagement Positions
Berkeley	Continuing	2
Calhoun	New	1
Darlington	New	1
Dillon	Continuing	1
Dorchester	Continuing	1
Georgetown	New	1
Hampton	New	1
Horry	Continuing	2
Jasper	New	1
Lancaster	New	1
Lee	Continuing	2
Marlboro	New	1
Newberry	Continuing	1
Orangeburg	Continuing	1
Richland	Continuing	1
Williamsburg	New	2
Total		20

Parenting Program Expansion Awards

The 9 Local Partnerships that received awards in FY2020-2021 from Preschool Development Grant funds to establish or expand evidence-based parenting programs were awarded full continuing funding for FY2021-2022, less any carryforward Year 1 funding left unspent at the close of the current fiscal year.

County	Preliminary Award, Year 2	Parenting Program
Bamberg	\$71,500	Parents as Teachers
Berkeley	\$32,000	Nurturing Parenting
Dillon	\$40,000	Nurturing Parenting
Dorchester	\$50,121	Nurturing Parenting
Greenville	\$78,000	Triple P Level 4
Newberry	\$67,075	Parents as Teachers
Orangeburg	\$78,000	Early Steps to School Success
Pickens	\$78,500	Nurse-Family Partnership
York	\$78,500	Parents as Teachers
Total	\$573,696	

Parents as Teachers Affiliate Support

Local Partnerships that operate Parents as Teachers were eligible to request funding to support model affiliate fees. A total of 25 Local Partnerships applied, and all were funded at 100%. A total of \$82,000 of Preschool Development Grant funding was awarded (see chart). Only one Local Partnership that currently operates Parents as Teachers did not apply for funding.

Supporting Care Providers through Personal Visits (SCPV)

Local Partnerships that operate Parents as Teachers were eligible to request funding to either continue, or join, the SCPV pilot program that uses the PAT model curriculum to support home-based child care providers. Six of 8 counties that participated in SCPV in FY2020-2021 requested renewal funding, and 3 new partnerships elected to participate for FY2021-2022. Each participating partnership receives \$2,000 per family child care provider served. All funding requests were awarded, through Preschool Development Grant funding.

County	Continuing or New	Preliminary Award
Aiken	New	\$2,000
Beaufort	Continuing	\$6,000
Berkeley	Continuing	\$4,000
Charleston	Continuing	\$4,000
Colleton	New	\$4,000
Dorchester	Continuing	\$8,000
Horry	Continuing	\$6,000
Marlboro	New	\$8,000
Williamsburg	Continuing	\$6,000
Total		\$48,000

Child Care Quality Programs: Capacity Building for Materials and Incentives

The purpose of this grant funding is to enable Local Partnerships to build capacity within their Child Care Technical Assistance programs to support child care providers. Local Partnerships that currently operate a Child Care Technical Assistance strategy and plan to continue that strategy in FY2021-2022 were eligible for funding.

There were two types of eligible awards through this funding: 1. Materials funding for child care providers that participate in First Steps Child Care Technical Assistance programs. 2. Incentive funding to child care directors, teachers, and teaching assistants for achieving Quality Improvement Plan goals. Local Partnerships could apply for up to \$20,000 in materials funding (per Local Partnership) and up to \$500 per early childhood educator participating in their Child Care Technical Assistance strategy for incentive funding.

16 Local Partnerships applied for funding. The total amount requested for both eligible awards was \$ 576,435, *more than double* the available funding of \$260,000.

Review Committee: A review committee was established to score the applications and determine funding amounts per county. The review committee consisted of the Local Partnership Early Care and Education Team, Kim Archung, Carletta Isreal, Rogers Pender, and Kate Roach; one member of the First Steps 4K team, Kristine Jenkins; and one member of the Local Partnership Finance Team, Willa Wingate.

Scoring of Applications: The applications were scored on a rubric according to the following criteria:

Overall

- Past Program Performance for Child Care Technical Assistance Strategy (10pts)
- Organizational Capacity to Administer Grant Award (10 pts)

Materials Funding

- Plan for Use of Funds and Need of Child Care Providers (10 pts)
- Funding Request Justification (10 pts)

Incentives for Child Care Directors and Teachers for Achieving Quality Improvement Plan Goals

- Plan for Use of Funds and How Incentives Will Be Awarded (10 pts)
- Incentives Tied to Quality Improvement Plan – description of how incentives will be tied to the provider’s Quality Improvement Plan (10 pts)
- Funding Request Amount Justification - whether the size of the projected Child Care Technical Assistance Program matched funding request (10 pts)

The review committee independently reviewed, scored, and determined recommended funding amounts for each Local Partnership request. Each Local Partnership that applied was awarded at least partial funding.

Local Partnership Award Amounts (including both award types):

County	Preliminary Award
Barnwell	\$8,000
Beaufort	\$21,500
Berkeley	\$28,000
Charleston	\$3,800
Dillon	\$25,500
Dorchester	\$10,500
Edgefield	\$10,000
Florence	\$16,000
Horry	\$22,500
Kershaw	\$12,000
Marion	\$14,000
Newberry	\$6,500
Orangeburg	\$9,700
Richland	\$33,500
Spartanburg	\$26,000
York	\$12,500
Total	\$260,000

Child Care Technical Assistance Expansion Grant (competitive)

The purpose of this funding is for local partnerships to establish or expand a child care technical assistance strategy resulting in increasing the number of child care providers receiving

intensive, targeted coaching and support to improve their quality. All Local Partnerships in good standing were eligible to apply for funding.

We received 4 applications for the expansion grant, with Berkeley and Dorchester applying jointly. All local partnerships that applied will receive their full requested funding amount with the exception of York (due to late application submission).

Local Partnership award amounts:

County	Total Funding Amount Awarded
Berkeley and Dorchester	\$93,800
Dillon	\$25,000
Richland	\$79,500
York	\$26,700 (requested \$61,560)
Total	\$225,000

Countdown to Kindergarten Expansion

Additional Preschool Development Grant funding, along with additional funding from the SC Department of Education and EIA funding from SC First Steps, will more than double the number of rising kindergartners and their families participating in Summer 2021 Countdown to Kindergarten. Nearly \$400,000 has been committed to 21 Local Partnerships, to serve 1,231 additional children. Additionally, this year's CTK program includes targeted funding and supports for serving dual language learner children and children with disabilities.

Funding Source	Est. Amount	Est. Children to be Served
Local Partnership contributions	\$193,550	528
Fund 57 (EIA)	\$63,000	165
PDG	\$93,100	272
PDG dual language learner	\$27,880	40
PDG special needs	\$14,352	23
SC Dept. of Education	\$257,950	731
Total	\$649,832	1,759

Summary of Grant Funds Awarded, by County: see attached chart.



Strategic Planning and Evaluation Committee

Chairwoman's Report

Dr. Amy Williams

June 15, 2021

The Strategic Planning and Evaluation Committee met on May 24, 2021 via Zoom. Alexia Newman and I were present.

The following First Steps related items were discussed: (1) First Steps' Knowledge, Information, and Teaming System (KITS), a fully customized program and case management system; (2) Your Voice Matters; (3) ongoing prevalent program evaluations; (4) progress of operationalizing the *Every Child Ready* (2020-2025 Strategic Plan).

The Early Childhood Advisory Council related item for discussion was the vision, mission, purpose, goals, and key questions for the integrated data system that will align with the B-5 plan.



Strategic Planning and Evaluation Committee Meeting Notes

Monday, May 24, 2021, 1-2 PM via Zoom

Committee members present: Amy Williams; Alexia Newman

Staff present: Chelsea Richard; Justina Siuba; Amy Nicholas (AnLar)

MINUTES

The meeting was called to order at 1:08PM. The meeting was opened with a presentation from AnLar, the vendor building First Steps' Knowledge, Information, and Teaming System (KITS). KITS will be First Steps' new, fully customized program and case management system. The estimated launch date is March 2023. There was some discussion about what should be brought into the First Steps system vs. what is needed for the broader integrated data system. There was positive feedback about the parent facing features, and First Steps communicating directly with parents.

Chelsea reviewed the progress of Your Voice Matters. The First Steps 4K Parent Survey from December 2020 Results and Response were presented. There is another 4K parent survey in the field right now. Chelsea also presented the Parents as Teachers Family Survey Results (March 2021), and she described that the response to this is ongoing. These results will be presented to the full Board in June.

Chelsea also reminded the group about the current prevalent program evaluations that are underway. The Parents as Teachers evaluation (due November 1, 2021) is currently in progress by UofSC's Institute for Families in Society. The scope of the child care quality enhancement and training evaluation (due November 1, 2022) is in development. Chelsea wrapped up the First Steps portion of the meeting by talking about the progress of *Every Child Ready* (2020-2025 Strategic Plan). Overarching measures of success by county for July 2019 – June 2020 have been posted on the website. Chelsea will present these at the full Board meeting in June.

Then, the meeting transitioned to the Early Childhood Advisory Council portion. Justina Siuba, Data Governance Coordinator, presented the draft vision, mission, purpose, goals, and key questions for the integrated data system that will align with the B-5 plan. Justina mentioned that the vision, mission, purpose, and goals will be brought to the full ECAC for vote in June.

The meeting was adjourned at 2:00PM.



To: SC First Steps Board of Trustees
From: Georgia Mjartan
Date: June 17, 2021

Re: Executive Director's Report

First Steps 4K

Summer for Rising 4K and Rising K

- 2250 students estimated to be served in Summer 2021

Enrollment and Capacity

2020 – 2021 School Year

- 2588 students served through Day 180 (15% decrease)
- 117 total providers approved (less than 2% decrease)

2021 – 2022 School Year, As of 6/11/2021

- 1,677 students approved to enroll
- 32 additional centers (41 additional classrooms) offering First Steps 4K, 7% increase in centers
- 46% of approved students had siblings who will enroll in First Steps 4K + Siblings

Continuous Quality Improvement: Program Evaluation

- Your Voice Matters: First Steps 4K
- Your Voice Matters: Parents as Teachers

Grants & Development

Connected Families

“Connecting Families with Children 0-5 with Founded Investigations to Evidence-Based Parenting Programs in order to Prevent Future Child Maltreatment, Support Child Development, and Strengthen Families”

Counties: Berkeley, Charleston, Colleton, Lexington, Pickens, Richland, York

Partners: South Carolina First Steps Local Partnerships, Department of Social Services, Department of Mental Health, SC Infant Mental Health Association, Parents as Teachers, University of North Carolina Frank Porter Graham Child Development Institute, The Hunt Institute

Funders: \$3,880,000 initiative with funding from The Duke Endowment - \$2.3 million (over 3 years), Philanthropic Funder - \$1.5 million (over 3 years), Parents at Teachers - \$80,000 (over 2 years)

Increasing WIC Participation

\$100,000 - \$25,000 per DHEC region to local partnerships to increase WIC participation



Supporting Policies that Give Children the Best Opportunities for Success

- \$50,000 grant from Alliance for Early Success (3rd year grant - increase from \$25,000)
- Technical Assistance from: National Institute for Early Education Research (NIEER), Zero to Three

Funding Proposals Rejected:

- Blue Cross Blue Shield for PASOs Community Health Worker Program

Knowledge, Information, and Teaming System (KITS)

- Developing outcomes and accountability data system with AnLar, end-user advisory group, and other agency partners

Legislative Update

- Budget Request: 4K, Outcomes and Accountability Data System, Early Childhood Advisory Council and consolidated 4K proviso establishing statewide expansion of CERDEP
- Senate and House Versions are Different – Conference Committee

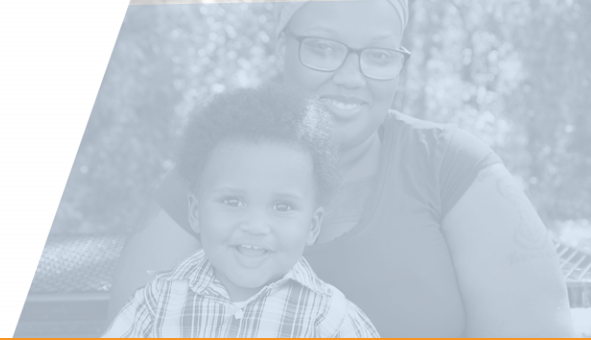
Personnel Updates

New Team Members and Transitions

- Debbie Robertson is Retiring July 1, 2021 after two decades at South Carolina First Steps
- Derek Cromwell, Chief Partnership Officer
- Dr. Kerry Cordan, Program Officer (Health)
- Kathy Fitzgerald, Local Partnership Administrative Coordinator
- Cindy Kellett, Development Officer
- Brittany Bush, 4K Administrative Assistant
- Kelsey Greene, 4K Intern
- Amirah Robinson, 4K Intern

Vacancies & Currently Posted Positions

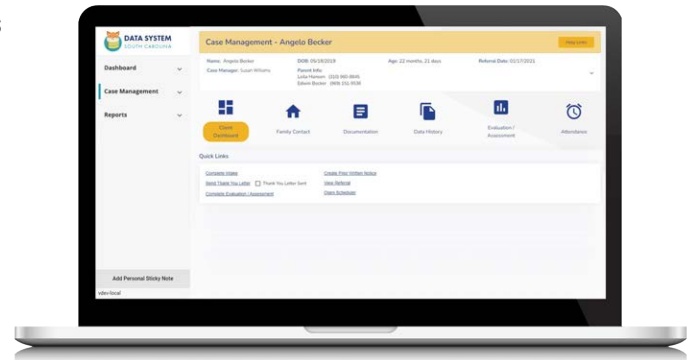
- AmeriCorps Members (28)
- 4K Coaches (5)
- Fiscal Specialist
- LP Communications Coordinator
- Evaluation Coordinator
- Front Desk Administrative Assistant



What is KITS?

KITS (Knowledge, Information, and Teaming System) is an online program and case management system designed to support the implementation and monitoring of South Carolina First Steps local partnership and 4K programs. KITS will be used by teams of state staff, local program administrators, practitioners, and families to address a variety of program and case data management needs. KITS will be designed to:

- Focus attention on the child and family;
- Simplify data collection processes;
- Provide easy access to data for meaningful use; and
- Facilitate communication and collaboration among all First Steps partners, including families.



Key System Features

KITS is designed to support the work of First Steps teams at the state and local level implementing health, parenting, early care and education, and school transition programs for young children and their families and communities.



System Integration.

Connect with other systems like SC's Statewide Longitudinal Data System (SLDS).



Family Portal.

Improve communication and engagement with families through a secure portal.



Application and Referral.

Streamline applications and referrals across programs for easier submission and processing.



User Friendly.

Clean, simple presentation makes it easy to fulfill all data collection and information access needs.



Flexible Navigation.

Users can complete their work in the order that is most suited to their organizational style.



Accountability.

Robust reporting functionality that supports data-driven decision-making.

How Will KITS Be Built?

KITS will greatly enhance First Steps' ability to manage the significant components of program planning and implementation. Additionally, this fully-customized integrated data system will meet local and state needs for compliance and results monitoring.

Phases of Development

KITS will be developed using the phased approach described below:

Stakeholder Engagement.

First Steps and its partner vendor, AnLar, will engage with stakeholders throughout the design and development of the system to ensure it meets the needs of all intended users.



Process Review.

Process Reviews consist of First Steps and AnLar staff working together to define the processes to be supported by the KITS. Processes are then organized into "modules" or components of the system.



April 2021 – June 2021

Requirements Documentation.

Once the processes associated with a module have been defined, the AnLar Development Team will create written descriptions of the functional requirements for the system, including wireframes of screen layouts and features.



July 2021 – December 2021

Development.

As the Requirements Documentation is finalized and approved for each system module, the AnLar Development Team will begin work on programming (or coding) the system and conducting internal testing.



January 2022 – July 2022

User Testing and Approval.

First Steps state staff and other identified stakeholders will complete user acceptance testing (UAT) on each module. Needed changes will be made and final approval will be obtained on all tested modules.



August 2022 – October 2022

Professional Learning.

AnLar will develop professional learning materials for users to receive training on the functionality and features of KITS. Role-specific user guides, video tutorials, and other training materials will be created.



August 2022 – February 2023

Deploy to Production.

Following First Steps' approval of the completed development work in KITS, AnLar will deploy the system to a production environment for all intended users.



March 2023



4K Families | May 2021

Survey Administration

The First Steps 4K Family Survey was administered via email from December 4 through December 27, 2020 in English and Spanish. There were 105 total respondents, of which 1 (<1%) completed it in Spanish. The survey was sent to at least 1,000 parents/caregivers of 4K students (10% response rate).

“My son has learned great social skills to interact with adults and children! I love that. He can also write the alphabet in its entirety with minimal help from memory”

82%

would highly recommend First Steps 4K to a friend or family member.

Respondent Demographics

Most survey respondents were 25-34 years old and identified as white or Black.

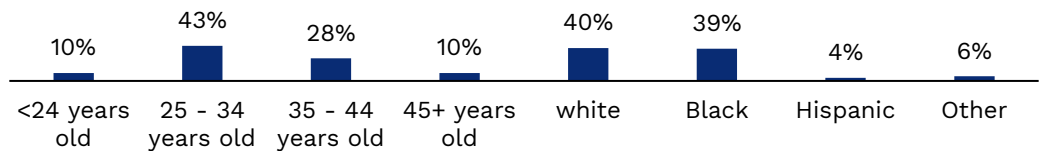
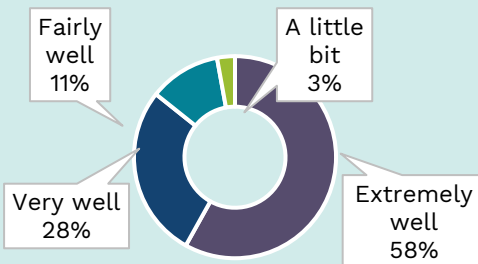


Figure. Demographics of survey respondents. Missing age for 11 respondents and race/ethnicity for 12 respondents, so proportions do not add up to 100%.

“They have a gift of natural kindness.”

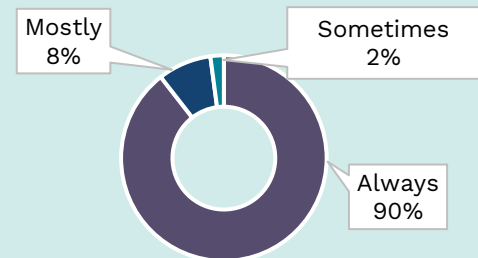
First Steps 4K Experience

More than 85% of respondents reported that First Steps 4K met their needs extremely or very well.



92% said the 4K teacher makes them feel like a partner in their child's education.

9 out of 10 respondents reported that their First Steps 4K teacher always treats them with respect.



What is First Steps 4K good at?

- Teaching basic skills
- Teaching fundamentals of daily living
- Good daily schedule/ consistent routine
- Being kind/ making child feel loved
- Engaging children in learning and play

What could First Steps 4K do better?

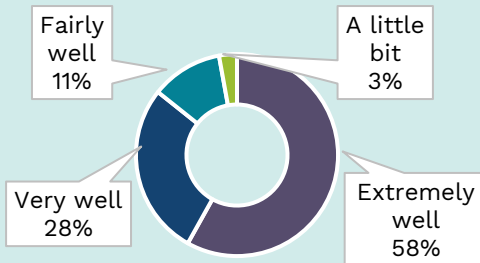
- Communicate what students are learning each week/ how they can support learning at home
- More frequent feedback on student progress
- Online application/ shorter approval process
- Concerns about facilities/ transportation

“When my child WANTED TO READ and was writing his name for us at home...I figure they are good at everything! I am so grateful for this program!”

Thank you for participating in our First Steps 4K Family Survey in December!

Here is what we learned...

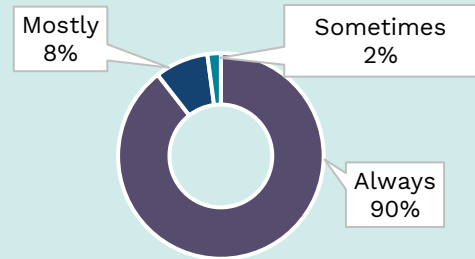
More than 85% of you reported that First Steps 4K meets your needs extremely or very well.



92%

of you said the 4K teacher makes you feel like a partner in their child's education.

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What is First Steps 4K good at?

- Teaching basic skills
- Teaching fundamentals of daily living
- Good daily schedule/ consistent routine
- Being kind/ making child feel loved
- Engaging children in learning and play

82%

of you would highly recommend First Steps 4K to a friend or family member.

You said we could improve by...

What could First Steps 4K do better?

- Online application/ shorter approval process
- Concerns about facilities/ transportation
- Communicate what students are learning each week/ how they can support learning at home
- More frequent feedback on student progress

What we are doing...

For the upcoming school year, the First Steps 4K application is only available online, and we have streamlined the application and approval process.

We are working on tools to help First Steps 4K providers communicate more effectively with parents about their 4K student.

We provide grant opportunities for First Steps 4K providers to renovate their facilities and purchase vehicles.

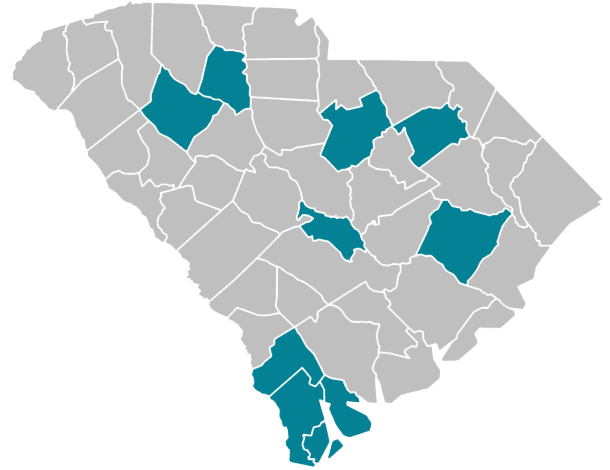
We pay a higher tuition rate to First Steps 4K providers, who provide transportation.



Parents as Teachers | April 2021

Survey Administration

The Parents as Teachers (PAT) Family Engagement Survey was administered via nine First Steps Local Partnerships between February 22 and April 16, 2021. The survey was available in both English and Spanish. Out of 167 active families, 130 responded to the survey (78% response rate) via text message (50%) and on paper (50%). Statewide, across 28 Local Partnerships, there were 860 total PAT families on April 21, 2021. Therefore, the following report represents 15% of the total PAT families served via First Steps Local Partnerships.



Overview of Respondent Demographics

Most survey respondents were Black, female, and ages 25-34. Compared to the demographics of all PAT adults served by First Steps, Black survey respondents were overrepresented, and white and Hispanic respondents were underrepresented.

56% have been in the program for two years or more.

52% have had their current parent educator for two years or more.

91% would highly recommend First Steps' Parents as Teachers program to a friend or family member.

97% said their parent educator always treats them with respect.

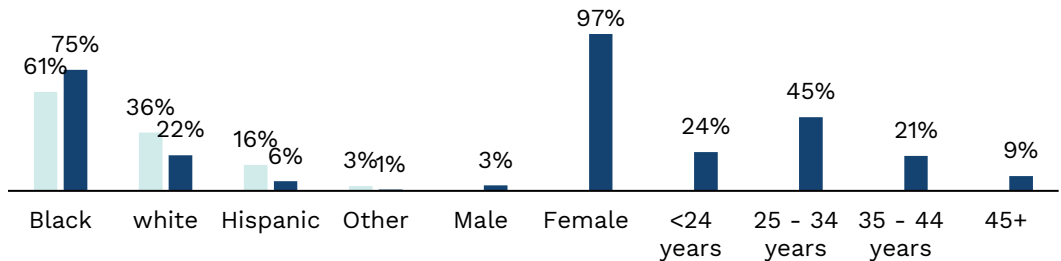


Figure. Race/ethnicity of all PAT focus adults served by First Steps (light blue) and demographics of survey respondents (dark blue)

“ [Parent Educator] is AMAZING! Reading to my daughter. [Parent Educator] ALWAYS checks on us to see if he need anything. She has also given me tons of info!! ”

Overall, how well has First Steps' Parents as Teachers program met your needs?

Two out of three respondents said the program has met their needs extremely well.



How connected do you feel to your parent educator at First Steps' Parents as Teachers program?

Over 70% of respondents said they feel extremely connected to their parent educator.

2%



■ Not at all connected ■ A little bit connected ■ Fairly connected ■ Very connected ■ Extremely connected

Top three responses: What part(s) of the First Steps' Parents as Teachers program are most valuable to you?



Top three responses: Because of First Steps' Parents as Teachers program, I now...



What is First Steps' Parents as Teachers program good at?



What could First Steps' Parents as Teachers program do better?

